



ASX/MEDIA RELEASE

WHSP Reports Full Year Results, Profit up 25%

	Year to 31 July 2013	Year to 31 July 2014	% Change
Revenue from continuing operations (\$000)	791,315	658,116	(16.8)
Profit after tax (\$000)	105,421	131,729	25.0
Regular profit after tax (\$000) *	160,663	123,205	(23.3)
Earnings per share from regular profit after tax (cents)	67.1	51.5	(23.3)
Interim dividend per share (cents)	18	19	5.6
Final dividend per share (cents)	28	29	3.6
Total dividend per share (cents)	46	48	4.3

Thursday 25 September 2014: Diversified investment company, Washington H. Soul Pattinson and Company Limited (WHSP, ASX: SOL), today announced a Group profit after tax for the year ended 31 July 2014 of \$131.7 million, an increase of 25% over the \$105.4 million reported in the previous corresponding period.

The result was driven by higher contributions from Brickworks Limited and TPG Telecom Limited, a positive contribution from the Australian Logistics Property Fund, a lower contribution from New Hope Corporation Limited and a loss from CopperChem Limited.

The Group's regular profit after tax* (excluding non-regular items) was \$123.2 million, 23.3% lower than the \$160.7 million for the previous corresponding period.

The net profit from non-regular items for the year ended 31 July 2014 was \$8.5 million, compared to loss of \$55.2 million for the same period last year.

WHSP Chairman Rob Millner said: "WHSP's diversified portfolio of investments continues to provide it with protection against the continued volatility from a number of sectors of the economy. This year, we saw improved results from telecommunications, building products and property, which have largely offset lower results from resources.

"Including wholly-owned subsidiaries, we have cash reserves of \$164 million and we are pleased to announce a 3.6% increase in the final dividend. WHSP's strong balance sheet and

* Regular profit after tax is a non-statutory profit measure and represents profit from continuing operations before non-regular items. A reconciliation to statutory profit is included in the Preliminary Final Report – Note 2, Segment information.

cash flows enable it to continue to deliver reliable cash returns to its shareholders in the form of fully franked dividends," Mr Millner added.

Final Dividend

Directors have declared a fully franked final dividend of 29 cents per share for the year ended 31 July 2014. This is up on last year's final dividend of 28 cents per share and brings the total dividends for the year to 48 cents, fully franked. The record date for the final dividend will be 17 November 2014 with payment due on 8 December 2014.

The Company receives dividends from its investments and interest from funds on deposit. This year it will pay out, as dividends, 81.8% of the ordinary dividends and interest received less regular operating costs.

Parent Company

The market value of WHSP's listed equities held, including controlled entities and associates, was \$4.47 billion at 31 July 2014. The cost of acquiring these assets was \$851.7 million and any gains on disposal would be subject to tax.

Excluding controlled entities and associates, the market value of listed equities was \$572.3 million at 31 July 2014.

Controlled Entities' Contributions:

- New Hope Corporation Limited (59.7% held**) – contributed a net profit of \$34.9 million to the Group for the year (FY2013: \$44.2 million net profit)
- CopperChem Limited (100% held**) – contributed a net loss of \$38.7 million to the Group for the year. (FY2013: \$20.9 million net loss)
- Exco Resources Limited (100% held**) – contributed a net loss of \$2.1 million to the Group. (FY2013: \$0.9 million net profit)
- Pitt Capital Partners Limited (100% held**) – contributed a net profit of \$2.2 million to the Group (FY2013: \$1.5 million net profit)
- Australian Logistics Property Fund (100% held**) – contributed a net profit of \$11.3 million to the Group (FY2013: nil)
- PSRE 46 Carrington Road Trust (100% held**) – contributed a net loss of \$0.1 million to the Group (FY2013: nil)

Associated Entities' Contributions:

- Ampcontrol Pty. Limited (43.3% held**) – contributed a net profit to the Group of \$1.3 million for the 12 months to 30 June 2014 (FY2013: \$6.9 million net profit)
- Apex Healthcare Berhad (30.3% held**) – contributed a net profit of \$3.1 million to the Group for the 12 months to 30 June 2014 (FY2013: \$2.9 million net profit)
- Australian Pharmaceutical Industries Limited (24.6% held**) – contributed a net loss of \$24.9 million to the Group for the 12 months to 31 July 2014 (FY2013: \$6.1 million net profit)
- BKI Investment Company Limited (11.8% held**) – contributed a net profit of \$4.5 million to the Group for 12 months to 30 June 2014 (FY2013: 13% held, \$4.4 million net profit)

** Percentage of the issued capital of the company held by the Consolidated Group as at 31 July 2014.

- Brickworks Limited (44.3% held**) – contributed a net profit of \$23.3 million to the Group (FY2013: 44.4% held, \$13.6 million profit). This contribution excludes the WHSP profit taken up by Brickworks under the equity accounting method.
- Clover Corporation Limited (28.6% held**) – contributed a net profit of \$0.3 million to the Group (FY2013: \$1.7 million net profit)
- Ruralco Holdings Limited (20.6% held**) – contributed a net profit of \$1.3 million to the Group for the 12 months to 31 March 2014 (FY2013: 23.5% held, \$0.8 million net profit,)
- TPG Telecom Limited (26.9% held**) – contributed a net profit of \$46.2 million to the Group (FY2013: \$40.2 million net profit)
- TPI Enterprises Limited (19.4% held**) – following WHSP's acquisition of additional shares in TPI on 28 January 2014, WHSP's investment was reclassified as an investment in an associated company.

Results briefing

Robert Millner, Chairman of WHSP, will be presenting the results, with a Q&A session afterwards, today at the Austral Bricks Design Studio, 50 Carrington Street, Sydney (opposite Wynyard Station) - 12.15pm for 12.30pm start.

Please note that Brickworks (ASX: BKW) will be presenting at 12.30pm, prior to WHSP.

About Washington H. Soul Pattinson and Company Limited

Washington H. Soul Pattinson and Company Limited (WHSP) is Australia's second oldest listed company. Beginning as a chemist shop in Pitt Street, Sydney in 1872, the company listed on the Australian Securities Exchange 30 years later. Since listing, WHSP has paid a dividend every year, including throughout the depression of the 1930s. Today WHSP is a diversified investor in basic commodities such as building products, property, coal, copper, equities, telecommunications, rural services, financial services and pharmaceuticals.

WASHINGTON H. SOUL PATTINSON AND COMPANY LIMITED (ASX CODE: SOL)

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