#### **Washington H. Soul Pattinson and Company Limited**

ABN 49 000 002 728 First Floor, 160 Pitt Street Mall, Sydney NSW 2000



# ASX Appendix 4E & Preliminary final report 31 July 2016

Lodged with the ASX under Listing Rule 4.3A

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#### **Reporting Period**

The reporting period for this report is the financial year ended 31 July 2016.

The previous corresponding period is the financial year ended 31 July 2015.

#### **Results for Announcement to the Market**

		Current period 31 July 2016	Prior period 31 July 2015	Change
		\$'000	\$'000	\$'000
Revenue from operations	Down 3.3% to	620,661	641,604	(20,943)
Profit after tax attributable to members (2)	Up 79.3% to	149,421	83,330	66,091
Regular profit after tax attributable to members (3)	Up 9.1% to	177,222	162,405*	14,817

<sup>\*</sup> The regular profit after tax for 2015 has been restated by transferring expenses of \$5.956 million from regular profit to non-regular items following a reallocation by an Associated Entity.

#### **Dividends**

	Cents per share	Franking %	
This period	•		
1. Final dividend (4)	31.0	100%	
2. Interim dividend	21.0	100%	
Previous corresponding period			
1. Final dividend	30.0	100%	
2. Interim dividend	20.0	100%	
Record date for determining entitlement to final dividend:	21	Nov 2016	
Date the final dividend is payable:	12	Pi Dec 2016	

#### **Comments on above results**

- (1) Refer to Chairman's Review and Review of Group Entities for further details on the results.
- (2) The profit after tax attributable to members was \$149.4 million, an increase of \$66.09 million compared with the previous corresponding period.
- (3) The regular profit after tax attributable to members of \$177.2 million was 9.1% over the \$162.4 million\* for 2015. The result was driven by; another strong contribution from TPG Telecom Limited (up 38.7%); Brickworks Limited continued to capitalise on the strong building sector (up 33.5%); and Australian Pharmaceutical Industries Limited (API) continued its upward trend (up 26.4%).

Regular profit after tax is a non-statutory profit measure and represents profit from continuing operations before non-regular items. A reconciliation to statutory profit is included in the Preliminary Final Report – Note 3, Segment information.

(4) Final dividend increased by 3.3% to 31 cents per share fully franked.

#### **Earnings per share**

	2016	2015
From operations Basic Earnings per Share Diluted Earnings per Share	62.42 cents 62.42 cents	34.81 cents 34.81 cents
From regular profit after tax attributable to members	74.03 cents	67.84 cents*

<sup>\*</sup> Earnings per share from regular profit after tax attributable to members for 2015 has been restated as a result of transferring expenses of \$5.956 million from regular profit to non-regular items following a reallocation by an Associated Entity.

#### Net tangible assets per security

<u></u>		
	2016	2015
Net tangible asset backing per ordinary security	\$12.21	\$12.31

#### **Explanation of Profit after tax**

For a further explanation of the year's operating results, please refer to the Chairman's Review and Review of Group Entities.

#### **Explanation of Net Profit**

For a further explanation of the year's operating results, please refer to the Chairman's Review and Review of Group Entities.

#### **Review of Operations**

For a further explanation of the year's operating results, please refer to the Chairman's Review and Review of Group Entities.



## Washington H. Soul Pattinson and Company Limited ABN 49 000 002 728

#### Year Ended 31 July 2016

#### Chairman's Review

#### Dear Shareholders,

I am pleased to present the 2016 Washington H. Soul Pattinson and Company Limited (WHSP, Company) Preliminary Final Report on behalf of the Board of Directors of the Company.

#### **Performance Highlights**

PERFORMANCE FOR THE YEAR		
Group Profit after tax	\$149.4 million	+ 79.3%
Group Regular profit after tax*	\$177.2 million	+ 9.1%
WHSP's net asset value (pre-tax) (tax payable if disposed of on 31 July 2016 \$1.3 billion)	\$6.0 billion	+ 9.6%
Net regular cash from operations	\$137.4 million	57.4 cents per share

SHAREHOLDER RETURNS					
Total Dividends (fully franked) 52 cents + 4.0%					
Dividend growth over 15 years (ordinary dividend compound annual growth rate)					
Total Shareholder Returns					
	WHSP	All Ords Index Out Performa			
1 Year	31.4%	4.0%	27.4%		
15 Years	12.6% PA	8.1% PA	4.5% PA		

<sup>\*</sup> Regular profit after tax is a non-statutory profit measure and represents profit from continuing operations before non-regular items. A reconciliation to statutory profit is included in the Preliminary Final Report – Note 3, Segment information.

The results for 2015 have been restated by transferring expenses of \$6.0 million from the regular result to non-regular items following a reallocation by an Associated Entity. Refer to Note 3 of the Preliminary Final Report.

#### **Consolidated Financial Performance**

The profit after tax attributable to shareholders for the year ended 31 July 2016 was \$149.4 million, an increase of 79.3% compared to the \$83.3 million for last year.

The regular profit after tax\* was \$177.2 million, an increase of 9.1% over the \$162.4 million\*\* for 2015. The result was driven by:

- another strong contribution by TPG Telecom Limited (up 38.7%);
- Brickworks Limited continued to capitalise on the strong building sector (up 33.5%); and
- Australian Pharmaceutical Industries Limited (API) continued its upward trend (up 26.4%).

The results of New Hope Corporation Limited (down 90.4%) continued to be impacted by lower coal and oil prices.

WHSP's diversified portfolio of investments continues to provide it with protection against the variability of results from different sectors of the economy. This year, improved results in telecommunications, building products and pharmacy have offset lower results from resources.

The net loss from non-regular items was \$27.8 million, compared with a loss of \$79.1 million last year.

Comparisons with the prior year are as follows:-

	2016 \$000	2015 \$000	% Change
Regular profit after tax* attributable to shareholders	177,222	162,405 **	+ 9.1%
Profit after tax attributable to shareholders	149,421	83,330	+ 79.3%
Interim Dividend (paid in May each year)	21 cents	20 cents	+ 5.0%
Final Dividend (payable 12 December 2016)	31 cents	30 cents	+ 3.3%
Total Dividends	52 cents	50 cents	+ 4.0%

<sup>\*</sup> Regular profit after tax is a non-statutory profit measure and represents profit from continuing operations before non-regular items. A reconciliation to statutory profit is included in the Preliminary Final Report – Note 3, Segment information.

<sup>\*\*</sup> The results for 2015 have been restated by transferring expenses of \$6.0 million from the regular result to nonregular items following a reallocation by an Associated Entity. Refer to Note 3 of the Preliminary Final Report.

#### Assets of the Parent Company Washington H. Soul Pattinson and Company Limited

The assets of WHSP are summarised below. The net asset value at 31 July 2016 was \$6.03 billion an increase of \$528 million or 9.6% compared to \$5.50 billion as at 31 July 2015.

As at 31 July 2016	WHSP's Holding	Value of WHSP's Holding	12 month Movement	
	%	\$m	\$m	%
Major Strategic Investments - listed (at market va	alue)			
TPG Telecom Limited	25.2%	2,738	709	34.9%
Brickworks Limited	44.1%	987	9	0.9%
New Hope Corporation Limited	59.6%	793	(154)	(16.2%)
Aust. Pharmaceutical Industries Limited	24.6%	231	40	20.8%
BKI Investment Company Limited	10.3%	101	(8)	(7.1%)
Ruralco Holdings Limited	20.1%	53	(8)	(13.1%)
Apex Healthcare Berhad	30.3%	45	(10)	(18.3%)
		4,948	578	13.2%
Other Listed Investments (at market value)		669	39	6.3%
Unlisted Investments <sup>1</sup>		161	(93)	(36.5%)
Property <sup>1</sup> (net of borrowings)		176	107	156.1%
Cash and net funds on deposit		24	(130)	(84.5%)
Loans and other net assets		50	27	119.1%
Net asset value (pre-tax) <sup>2</sup>		6,028	528	9.6%
<sup>1</sup> At Directors' valuations				
<sup>2</sup> The tax payable if all of these assets had been disposed of on 31 July 2016 would have been approximately \$1.27 billion.				
ASX All Ordinaries Index (				(0.7%)

The value of the Major Strategic Investments above grew by 13.2% during the year significantly outperforming the ASX All Ordinaries Index which decreased by 0.7%.

The net investment in other listed investments was \$31.3 million for the year and previously unlisted investments were listed on the ASX during the period. Acquisitions included Australia and New Zealand Banking Group limited (ANZ Bank), Bailador Technology Investments Limited and Woolworths Limited. The net gain on disposals for the year was \$24.1 million and included BHP Billiton Limited and Whitehaven Coal Limited.

Unlisted investments reduced in value by \$93.0 million, primarily as a result of the impairment of copper assets and the movement of investments with a brought forward value of \$46.0 million from unlisted to listed investments during the period.

During the year, property revaluations, the acquisition of two office buildings in Pennant Hills N.S.W. and the acquisition of land in Victoria added \$107.5 million to the portfolio.

#### **Washington H. Soul Pattinson and Company Limited**

WHSP is a long term investor with its focus on providing its shareholders with capital growth and increasing fully franked dividends. WHSP has consistently outperformed the ASX All Ordinaries Accumulation Index over the short and long term.

Total shareholder return (TSR) measures share price movement over time and assumes dividends received are reinvested by purchasing additional shares.

The table below shows the TSRs for WHSP shares for various periods and compares them to the ASX All Ordinaries Accumulation Index which also includes the reinvestment of dividends.

**Total Shareholder Returns to 31 July 2016** 

Annual Return	1 Year	3 Years	5 Years	10 Years	15 Years
WHSP	31.4%	12.5%	9.6%	12.3%	12.6%
All Ord. Accum. Index	4.0%	8.5%	9.4%	5.7%	8.1%
Out Performance by WHSP	27.4%	4.0%	0.2%	6.6%	4.5%

The following chart shows the total return over time of an initial investment made in WHSP shares in July 2001 compared to the ASX All Ordinaries Accumulation Index. An investment in WHSP over the last 15 years has more than doubled an investment in the index.



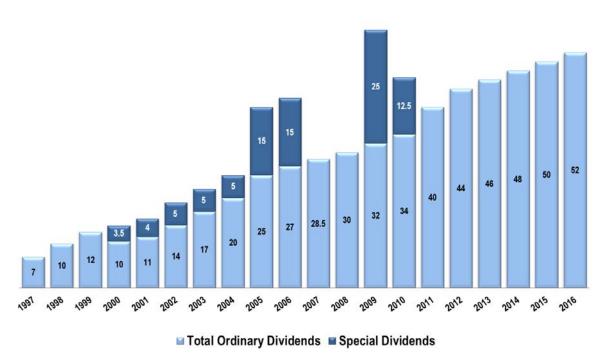
Source: IRESS - Includes the re-investment of dividends.

#### **Dividends**

The chart below demonstrates WHSP's exceptional history of paying dividends to shareholders. The Company has not missed paying a dividend since listing in 1903 (including during the Great Depression of the 1930s and the Global Financial Crisis of 2007-08).

#### 20 Year Dividend History

Cents per Share



#### **Final Dividend**

The Directors have declared a fully franked final dividend of 31 cents per share in respect of the year ended 31 July 2016 (2015: 30 cents fully franked). This brings total dividends for the year to 52 cents fully franked (2015: 50 cents fully franked).

The record date for the final dividend will be 21 November 2016 with payment due on 12 December 2016.

WHSP is one of only two companies in the ASX All Ordinaries Index to have increased its dividend every year for the last 16 years.

The Company receives dividends and distributions from its investments, interest from funds on deposit and gains on property assets. The Directors declare interim and final dividends based on the Company's regular cash inflows less regular operating costs.

This year it will pay out, as dividends, 90.6% of its net regular cash inflows from operations (2015: 87.9%).

WHSP's diversified portfolio continues to deliver reliable cash returns which enable it to provide increasing fully franked dividends to its shareholders.

#### Review of Group Entities – as at 31 July 2016

#### **TPG Telecom Limited**

Associated entity: 25.2% held

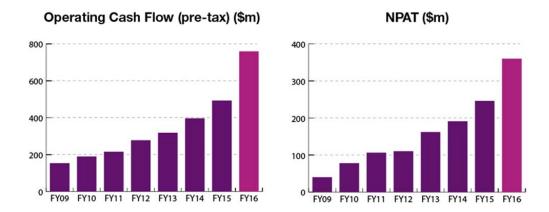
Dividends paid to WHSP: \$27.7 million Total Market Capitalisation: \$10.89 billion Value of WHSP's Holding: \$2.74 billion

**ASX code: TPM** 

TPG reported the following results for the year ended 31 July 2016:

- Earnings before interest, tax, depreciation and amortisation (EBITDA) of \$849.4 million, an increase of 75%.
- Net profit after tax of \$379.6 million, an increase of 69%.
- Earnings per share 45.3 cents, an increase of 61%.

2016 marks TPG's eighth consecutive year of strong growth.



The above results include the following irregular items:

- \$73.1 million gain on TPG's previously held interest in iiNet (\$73.1 million post tax);
- \$17.6 million profit realised on a part-disposal of TPG's interest in Vocus (\$12.3 million post tax);
- \$10.3 million transaction fees relating to TPG's acquisition of iiNet (\$10.3 million post tax); and
- \$6.3 million restructuring costs arising from iiNet integration activities (\$4.4 millon post tax).

Excluding these irregular items, TPG's underlying EBITDA for the year was \$775.3 million, an increase of \$290.0 million or 60% over last year. This growth includes the maiden contribution from iiNet of \$248.9 million for the eleven and a quarter months post acquisition.

#### **Consumer Business**

The consumer division's EBITDA for the year was \$255.7 million, an increase of \$16.0 million compared to last year. This 7% increase reflects organic growth driven by ongoing broadband subscriber growth (up by 64,000 in the year) and nine months of lower access costs arising from the ACCC's fixed access determination.

As at 31 July 2016 the consumer division had 885,000 broadband subscribers and 304,000 mobile subscribers.

#### **Corporate Business**

TPG's corporate division achieved an EBITDA of \$269.3 million, an increase of \$27.0 million compared to \$242.3 million last year. This 11% increase was achieved despite a negative \$10.1 million accounting



impact on the division's EBITDA for the year arising from the consolidation of iiNet. Excluding this the EBITDA growth would have been \$37.1 million or 15%.

This growth reflects the strong sales for the year and the continued margin expansion.

#### iiNet

iiNet contributed EBITDA of \$242.6 million (for the eleven and a quarter months post acquisition) inclusive of \$6.3 million of restructuring costs arising from integration activities. Without those costs the EBITDA result would have been \$248.9 million. By comparison, iiNet reported an underlying EBITDA of \$201.7 million for its 2015 financial year.

The principal drivers of this year's EBITDA growth were:

- realisation of post-acquisition integration benefits;
- nine months of lower access costs arising from the ACCC's fixed access determination; and
- an increased contribution from Tech2.

As at 31 July 2016 iiNet had 983,000 broadband subscribers.

#### Cash Flow and Gearing

TPG delivered another strong cash flow result in the 2016 financial year with \$759.2 million of cash generated from operations (pre-tax). After tax, capital expenditure and Indefeasible right of use lease payments, TPG had free cash flow of \$318.0 million.

At the end of the year TPG had bank debt of \$1,350 million and a net debt to underlying EBITDA leverage ratio of approximately 1.8 times.

#### **Dividend**

In light of TPG's strong cash flow and earnings growth, its board of directors declared an increased final dividend of 7.5 cents per share fully franked. This brings total dividends for the year to 14.5 cents per share fully franked an increase of 26% over last year.

#### Contribution

TPG contributed a net profit of \$97.5 million to the Group (2015: \$60.2 million 26.9% held).

#### **Brickworks Limited**

Associated entity: 44.1% held

Dividends paid to WHSP: \$30.2 million Total Market Capitalisation: \$2.24 billion Value of WHSP's Holding: \$987 million

**ASX code: BKW** 



Brickworks posted a record underlying net profit after tax (NPAT) for the year ended 31 July 2016 of \$147.1 million, up 22.3% on last year. A feature of the result was the diversified earnings contribution, with Building Products, Land and Development and Investments all delivering an uplift in underlying earnings compared to the prior year.

After including the impact of significant items, statutory NPAT was \$78.2 million. The significant items, totalling \$68.9 million after tax, primarily relate to the impairment of goodwill in Austral Bricks WA and significant restructuring activities in Austral Bricks and Auswest Timbers, resulting in the closure of plants and the non-cash write down of assets at those sites.

On record sales revenue of \$748.1 million, Building Products' underlying earnings before interest and tax (EBIT) was \$75.4 million, up 33.7% on the prior year. Underlying earnings before interest, tax, depreciation and amortisation (EBITDA) was up 26.0% to \$102.8 million, on a combination of continued volume growth and increased margins.

Land and Development underlying EBIT was \$73.5 million for the 12 months to 31 July 2016, up 14.1% primarily due to a strong revaluation profit in the Joint Venture Industrial Property Trust.

Underlying earnings per share were 98.9 cents, up 21.9% from 81.1 cents for 2015.

The directors of Brickworks have declared a fully franked final dividend of 32 cents per share for the year ended 31 July 2016, up 6.7% from 30 cents last year. Together with the interim dividend of 16 cents per share, this brings the total dividends paid for the year to 48 cents per share, up 3 cents or 6.7% on 2015.

#### **Building Products**

Total dwelling commencements for Australia were up 3.1% to 225,367 for the twelve months to 30 June 2016. This level of residential building activity is the highest on record in Australia and was driven by unprecedented growth in non-detached housing commencements over the past four years. In the 12 months to June 2016 non-detached housing developments represented around 50% of total commencements.

<u>Austral Bricks</u> delivered a 21.5% increase in earnings for the year. Sales revenue was up 6.9% to \$405.8 million on sales volume of over 670 million bricks. Performance on the east coast was particularly strong, driven primarily by the major markets of New South Wales and Victoria.

<u>Austral Masonry</u> delivered another increase in earnings on sales revenue of \$90.9 million, up 4.4% on the prior year. Total sales volume increased to 479,000 tonnes for the year, driven by strong growth in south-east Queensland and New South Wales.

<u>Bristile Roofing's</u> earnings increased on the prior year, with revenue up 11.5% to \$124.2 million, on sales volume of almost 3.7 million square metres of tiles.

<u>Austral Precast</u> delivered a strong turn-around in performance with earnings significantly higher than 2015 and sales volume in excess of 20,000 panels for the year. Sales revenue was \$74.0 million, up 11.4%

<u>Auswest Timber's</u> revenue was down 5.7% at \$52.5 million on sales volume of 62,000 cubic metres for the year. Significant progress has been made to enhance operational efficiency, with productivity improvements being wide spread across all sites.

#### Land and Development

Land and Development produced an EBIT of \$73.5 million for the year, up 14.1% from \$64.4 million for the prior year.

The improved result was due to the growth in the Joint Venture Industrial Property Trust (Property Trust) which is a 50/50 partnership between Brickworks and the Goodman Industrial Trust. The Property Trust generated an EBIT of \$74.9 million, up 22.6% from \$61.1 million in the prior year.

Net property income distributed from the Property Trust was \$15.3 million, in line with the prior year, despite the settlement of the Coles CDC facility in August 2015. The lost rent from this sale was offset by lower interest payments, rent increases on stabilised assets and the additional rental income of new developments at Oakdale Central and Rochedale.

The total value of the Property Trust at 31 July 2016 was \$1.01 billion with borrowings of \$347.4 million, giving a total net value of \$663.7 million. Brickworks' share of the Property Trust's net asset value was \$331.9 million.

#### Outlook - Building Products

Current residential building activity in Australia is at the highest level on record, driven by strong population growth over the past five years, low interest rates and rising house prices. With approvals remaining elevated, commencements are likely to stay high for some time to come, particularly considering the significant weather related delays experienced in June, July and August 2016.

Although the overall housing market remains very strong, conditions vary significantly across the country. On the east coast, strong demand in Victoria is being fuelled by the highest rate of net interstate migration in the country. Meanwhile in New South Wales, housing activity is expected to stay robust for an extended period of time, due to a large undersupply of housing that developed during the 2000's and remains significant even today.

The short-term outlook for Building Products remains positive, with a full order book and a long pipeline of work at higher margins in Brickworks' major east coast markets set to support earnings in 2017. Brickworks' business growth initiatives will provide diversification and underpin earnings in the event of a cyclical decline in market activity over the medium term.

#### Contribution

Brickworks contributed a net profit of \$9.6 million (2015: \$19.5 million 44.2% held) to the Group. Its contribution to regular profit was \$38.8 million (2015: \$29.1 million 44.2% held). These contributions exclude the WHSP profit taken up by Brickworks under the equity accounting method.

#### **New Hope Corporation Limited**

Controlled entity: 59.6% held

Dividends paid to WHSP: \$39.7 million Total Market Capitalisation: \$1.33 billion Value of WHSP's Holding: \$793 million

**ASX code: NHC** 



New Hope reported a net profit after tax and before non-regular items of \$5.0 million for the year ended 31 July 2016. This result comprised: a loss of \$3.6 million from coal mining, marketing and logistics operations; a loss of \$4.1 million from oil operations; and a profit of \$12.7 million from treasury. The result was down 90.3% on the 2015 result of \$51.7 million.

After non-regular items, the result for the year was a net loss after tax of \$53.7 million. This comprised: a loss of \$34.9 million from coal mining, marketing and logistics operations; a loss of \$26.5 million from oil operations; and a profit of \$7.7 million from treasury. This result was down 146% on the 2015 loss of \$21.8 million.

During the year New Hope generated an operating cash surplus of \$61.2 million (including receipts from customers and payments to suppliers) and received interest of \$25.4 million from held to maturity investments (term deposits). Cash outflows from investing activities rose due to the acquisition of a 40% interest in the Bengalla project (\$898 million including acquisition costs).

Before non-regular items, basic earnings for 2016 were 0.6 cents per share, compared to 6.2 cents per share in 2015. After non-regular items basic earnings were (6.5) cents per share for 2016 against (2.6) cents in 2015.

New Hope has declared a fully franked final dividend of 2.0 cents per share (2015: 2.5 cents and 3.5 cents special dividend).

#### **Mining Operations**

Coal production for the year was 6.6 million tonnes compared to 5.7 million tonnes produced in 2015. Bengalla contributed 1.4 million tonnes during the five months of New Hope's ownership and the Queensland mining operations produced 5.2 million tonnes compared to 5.7 million tonnes produced in 2015.

Coal sales for 2016 totalled 6.9 million tonnes (including 1.5 million tonnes from Bengalla) which was well above the 5.7 million tonnes sold in 2015.

#### New Acland Stage 3 Development (NAC03)

The approvals process for the NAC03 mining leases progressed with the Queensland Land Court expected to deliver a recommendation by December 2016, approximately six months later than previously anticipated. Construction of NAC03 is planned to commence in the first quarter of 2017 pending grant of the mining leases and environmental authority. Federal Government approval is expected in 2016.

#### Queensland Bulk Handling (QBH)

QBH, New Hope's 100% owned coal terminal at the Port of Brisbane, exported 7.0 million tonnes of coal on 90 vessels, a similar result to last year. QBH remains essentially a demurrage free port.

#### Bengalla Joint Venture

New Hope's acquisition of a 40% interest in the Bengalla open cut coal mine in New South Wales' Hunter Valley region from Coal and Allied settled on 1 March 2016. Since settlement New Hope has played an active role in the transition from Coal and Allied and the ongoing management of the Bengalla operation in conjunction with the other joint venture participants (Wesfarmers 40%, Mitsui 10% and

#### Taipower 10%).

The operational performance of the Bengalla mine has been consistent with New Hope's pre-acquisition expectations. Total coal production for the period 1 March 2016 to 31 July 2016 was 3.5 million tonnes.

#### New Hope Exploration Projects

New Hope continued its active exploration program utilising its own drill rigs during the year. Exploration activities focused on resource definition in and around the New Acland project area for the revised New Acland stage 3 project. The drilling operations were supported by gravity and geochemical surveys.

#### Oil and Gas

Oil production for the year totalled 191,993 barrels (an average of 563 barrels per day) against the prior year result of 158,884 barrels, an increase in production of 20.8%. Sales revenue for the year was \$10.5 million against \$11.9 million last year, a decrease of 11.8%. The reduction in sales revenue was entirely a consequence of the continued drop in the oil price through the first half of the year which reached a low in January 2016 of US\$27 per barrel. The price subsequently increased and stabilised at circa US\$45 per barrel at year end. The decline in oil prices in US Dollar terms was partially offset by a declining AUD:USD exchange rate. The average price realised for the 2016 year was A\$56.6 per barrel compared to A\$74.3 per barrel in 2015.

Despite difficult trading conditions Bridgeport was able to limit is EBITDA loss to \$1.9 million before non-regular items. Non-regular items included: impairments of oil producing assets of \$10.5 million (after tax); impairments of oil exploration assets of \$8.4 million (after tax); and a loss of \$3.4 million resulting from de-recognition of petroleum resource rent tax balances.

#### Outlook

During the past year the material capital investment decision was made to invest a significant proportion of available cash funds into a 40% interest in the Bengalla coal mine located in the Hunter Valley of New South Wales. During the next financial year Bengalla should increase New Hope's equity production of thermal coal by approximately 3.5 million tonnes to a total of approximately 8.9 million tonnes. New Hope is working with its joint venture partners and the Bengalla management team to improve operational efficiency and effectiveness at the Bengalla operation.

The New Hope management team is focused on achieving the grant of the New Acland stage 3 mining leases as expeditiously as possible in order to avoid the negative impacts of any delays in transition from mining stage 2 reserves to stage 3.

Bridgeport continues to seek opportunities to grow its production base and is now the second largest conventional oil producer in Queensland. Following significant investment in seismic studies of its extensive exploration portfolio Bridgeport is identifying drilling targets for oil exploration to take advantage of any increase in oil prices in the future.

Since 31 July 2016 prices for Australian thermal coal on the seaborne market have reached levels around US\$70 per tonne. This represents an increase of approximately 40% from the lows of just under US\$50 per tonne which prevailed during the 2016 financial year.

#### Contribution

New Hope contributed a net loss of \$29.2 million (2015: \$13.0 million loss 59.7% held) to the Group. Its contribution to regular profit was \$3.1 million (2015: \$31.8 million 59.7% held).

#### **Australian Pharmaceutical Industries Limited**

Associated entity: 24.6% held

Dividends paid to WHSP: \$6.0 million Total Market Capitalisation: \$939 million Value of WHSP's Holding: \$231 million

**ASX code: API** 



API's financial year ended on 31 August 2016. The results for the full year are not expected to be released to the market until late October 2016.

For the six months ended 29 February 2016, API reported the following results which are compared to those of the first half last year:

- Total revenue of \$1.8 billion, up 4.4%;
- Earnings before interest and tax of \$44.6 million, up 15.6%;
- Underlying net profit after tax of \$25.3 million, up 18.1%; and
- Net profit after tax of \$22.9 million, up 7.7%.

API attributed this strong growth to its strategy which is centred on building the Priceline Pharmacy network while generating sustainable returns through its pharmaceutical distribution.

In June API paid a fully franked interim dividend of 2.5 cents per share an increase of 25% over last year.

WHSP has equity accounted API's result for the 12 months to 28 February 2016. API contributed a net profit of \$11.0 million (2015: \$11.3 million) to the Group. Its contribution to regular profit was \$11.6 million (2015: \$9.2 million).

#### **BKI Investment Company Limited**

Associated entity: 10.3% held

Dividends paid to WHSP: \$4.5 million Total Market Capitalisation: \$975 million Value of WHSP's Holding: \$101 million

**ASX code: BKI** 



For the year ended 30 June 2016 BKI reported a net operating result before special investment revenue of \$41.2 million, an increase of 0.7% over 2015.

BKI's net operating result was mainly driven by higher dividend distributions from Transurban, APA Group, Sydney Airports, Macquarie Group, TPG Telecom and Ramsay Healthcare. Lower dividends were received from BHP Billiton, Woolworths, Woodside Petroleum, ANZ Banking Group and Suncorp Group, while revenues from bank deposits and investments held for trading were also lower. BKI also received special dividend income for the year from New Hope Corporation, Milton Corporation, Suncorp Group and IAG Group.

BKI's net investment for the year was approximately \$76 million, with major long term investments made in companies including; Commonwealth Bank, ANZ Banking Group, Westpac Banking Corporation, National Australia Bank, Macquarie Group, Qube Logistics, Telstra Corporation, Ramsay Healthcare, Caltex Australia, APA Group and Sydney Airports. The main disposals from BKI's investment portfolio included Bendigo and Adelaide Bank, Clydesdale Bank, RioTinto Limited and the partial sell-down of the position in BHP Billiton.

BKI's total shareholder returns for 5 years, 10 years and 12 years were above the ASX 300 Index by 3.5% per annum, 2.0% per annum and 1.2% per annum respectively.

BKI has paid total fully franked dividends for the year of 7.25 cents per share, an increase of 0.7%. As at

31 July 2016, BKI's fully franked dividend yield was 4.4% (based on the immediate past 12 month rolling dividend and share price of \$1.63), while the grossed up yield was 6.4% (based on a tax rate of 30%).

WHSP has equity accounted BKI's result for the 12 months to 30 June 2016. BKI contributed a net profit of \$4.5 million to the Group (2015: \$4.8 million 11.1% held).

#### **Ruralco Holdings Limited**

Associated entity: 20.1% held

Dividends paid to WHSP: \$2.4 million Total Market Capitalisation: \$263 million Value of WHSP's Holding: \$53 million

**ASX code: RHL** 



Ruralco's financial year ends on 30 September 2016. Ruralco's results for the full year are not scheduled to be released to the market until 15 November 2016.

Ruralco released its result for the six months to 31 March 2016 on 17 May 2016. Revenue increased by 8.2% to \$803.7 million compared to the previous corresponding period. The net profit after tax was \$10.8 million an increase of 3.2% compared to the first half last year.

Ruralco's record result reflects the maturing of new businesses in the network and highlighted the strength of its earnings platform and its geographical diversity in balancing the effect of the tough seasonal conditions experienced during the half year.

An interim dividend of 8 cents per share fully franked was paid in June 2016. This represented a 55% dividend payout ratio which was in line with Ruralco's new dividend policy which supports its strategic growth agenda via network expansion and vertical integration.

WHSP has equity accounted Ruralco's result for the 12 months to 31 March 2016. Ruralco contributed a net profit of \$2.2 million to the Group (2015: \$3.3 million).

#### **Apex Healthcare Berhad**

Associated entity: 30.3% held Dividends paid to WHSP: \$1.3 million Total Market Capitalisation: \$149 million Value of WHSP's Holding: \$45 million Listed on Bursa Malaysia, code: APEX MK



Apex develops, manufactures, markets and distributes pharmaceuticals, diagnostic products and equipment, consumer healthcare products and orthopaedic devices. It has operations in Malaysia, Singapore, Vietnam and Myanmar (Burma) and is publicly listed on the Main Board of Bursa Malaysia.

For the six months ended 30 June 2016 Apex generated revenue of \$98.1 million, an increase of 6.4% over the \$92.2 million for the previous corresponding six month period. Net profit after tax was \$6.5 million, an increase of 23.7% compared to first half of 2015.

An interim dividend of 1.8 cents per share has been declared for the six months ended 30 June 2016 an increase of 6.8% compared to the prior year's interim dividend.

WHSP has equity accounted Apex's result for the 12 months to 30 June 2016. Apex contributed a net profit of \$3.4 million to the Group (2015: \$3.4 million).

#### CopperChem Limited and

#### **Exco Resources Limited**

Controlled entities: 100% held

**Unlisted entities** 



CopperChem and Exco Resources are copper and gold exploration companies which have processing facilities capable of producing copper sulphate, copper concentrate, and gold bullion.

Exploration activities are continuing on a number of prospective targets for the purpose of identifying additional copper resources for future mining activities within the operating radius of the Cloncurry processing facilities. Exploration activity ramped up with the drilling of a number of prospective targets in the Cloncurry region, with encouraging gold exploration results received for the Wallace Gold Project south-east of Cloncurry.

Production activities recommenced at the White Dam mine in South Australia during the year with gold production expected to continue until late in the 2017 calendar year. Further gold deposits are being identified within the broader CopperChem/Exco portfolio for continued gold production.

Revenue from copper sales for the year was \$148,000 and revenue from gold sales for the year was \$468,000. This will increase significantly as gold production ramps up in 2017 financial year.

The continued reduction of the Australian dollar copper price resulted in further impairments being required against the carrying values of copper assets.

The copper concentrator and operations at Cloncurry will remain on care and maintenance until there is an improvement in the copper price.

CopperChem and Exco contributed a net loss of \$42.2 million to the Group (2015: \$67.2 million loss) of which non-regular expenses (including impairments) totalled \$33.3 million (2015: \$59.6 million loss).

#### Other Investments

	% held
Ampcontrol Pty. Limited	43.3
Belaroma Coffee Pty. Limited	40.0
Clover Corporation Limited	28.6
Cromford Group Pty. Limited	100
Heritage Brands Limited	25.1
Lindsay Australia Limited	19.2
Pitt Capital Partners Limited	100
Quickstep Holdings Limited	15.9
Rum Jungle Resources Limited	38.3
Specialist Oncology Property Pty. Limited	24.1
TPI Enterprises Limited	19.4

#### **Investment Properties**

#### 100% held

WHSP continues to investigate opportunities in real estate, particularly property benefitting from urban renewal. Following the acquisition of two office buildings in Pennant Hills N.S.W. during the first half, Pitt Street Real Estate Partners (PSRE) has leased up the vacancy at rents higher than anticipated. In addition, PSRE has investigated the potential rezoning of the properties to mixed use and they now form part of the Pennant Hills Town Centre Master Plan which is due to be released in the first half of 2017.

The Pennant Hills properties add to WHSP's existing asset in Castle Hill N.S.W. This property consists of a four hectare land parcel with 15,000 square metres of warehouse and 5,000 square metres of office space. In December, the NSW Department of Planning and Infrastructure released its Showground Station Precinct Proposal for exhibition. WHSP's property is within this precinct. The plan aims to activate the precinct for a higher and better use following the introduction of the North West Rail Link. It is expected that the outcome of the plan will be known by the end of December 2016.

In August 2015, PSRE was awarded a contract to develop and deliver two bus depots for Transdev Australasia, on behalf of Public Transport Victoria. Development of the bus depots continued through the year. Construction of the Sunshine West depot was completed in July 2016, with settlement due in late September 2016. The Thomastown depot is under construction and due for completion in December 2016.

#### Washington H. Soul Pattinson and Company Limited Year ended 31 July 2016

Consolidated Income Statement				
For the year ended 31 July 2016				
		2016	2015	
	Notes	\$'000	\$'000	
Revenue from continuing operations	4(i)	620,661	641,604	
Other income	4(i)	145,902	4,504	
Cost of sales		(392,308)	(365,121)	
Selling and distribution expenses		(153,806)	(142,627)	
Administration expenses		(34,600)	(39,381)	
Acquisition costs expensed		(45,604)	-	
Other expenses		(13,313)	(8,591)	
Impairment (expense)	4(i) & 7	(116,539)	(123,801)	
Finance costs		(2,535)	(3,063)	
Share of results from equity accounted associates	7	122,503	95,079	
Profit before income tax		130,361	58,603	
Income tax (expense)/benefit	4(ii)	(902)	16,951	
Profit after tax for the year Loss/(profit) after tax attributable to non-controlling		129,459	75,554	
interest		19,962	7,776	
Profit after tax attributable to members of Washington H.				
Soul Pattinson and Company Limited	_	149,421	83,330	

The above consolidated income statement should be read in conjunction with the accompanying notes.

#### Washington H. Soul Pattinson and Company Limited Year ended 31 July 2016

<b>Consolidated Statement of Comprehensive Income</b>			
For the year ended 31 July 2016			
	2016 \$'000	2015 \$'000	
Profit after tax for the year	129,459	75,554	
Other comprehensive income			
Items that may be reclassified subsequently to income statement			
Net movement in the fair value of long term equity investments, net of tax	(40,304)	8,411	
Transfer to profit and loss on disposal of long term equity investments, net of tax	(10,692)	(3,950)	
Net movement in hedge reserve, net of tax	17,141	(14,139)	
Net movement in foreign currency translation reserve, net of tax	(320)	627	
Net movement in equity reserve, net of tax	2,813	(3,593)	
Total other comprehensive (expense) for the year, net of tax	(31,362)	(12,644)	
Total comprehensive income for the year	98,097	62,910	
Total comprehensive expense attributable to non- controlling interest	12,761	16,091	
Total comprehensive income attributable to members of Washington H. Soul Pattinson and Company Limited	110,858	79,001	

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

Earnings per share	2016 Cents	2015 Cents
Basic and diluted earnings per share to ordinary equity holders of the company		
Earnings per share from operations	62.42	34.81
Weighted average number of shares used in calculating	No. of shares	
basic and diluted earnings per share	239,395,320	239,395,320

Consolidated Statement of Financial Position		
As at 31 July 2016		
7.0 0.00 = 0.00.	31 July 2016	31 July 2015
	\$'000	\$'000
	•	,
Current assets		
Cash and cash equivalents	126,709	59,424
Term deposits	47,660	1,217,011
Trade and other receivables	116,775	75,348
Inventories	79,039	72,870
Trading equities	31,605	21,300
Derivative financial instruments	2,313	-
Current tax asset	1,486	-
Total current assets	405,587	1,445,953
Non august seeds		
Non-current assets	20.107	4.200
Trade and other receivables	30,187	4,299
Equity accounted associates  Long term equity investments	1,265,214 585,703	1,088,592 615,645
Other financial assets	11,837	5,425
Investment properties	92,932	20,720
Property, plant and equipment	1,385,221	584,703
Exploration and evaluation assets	405,812	407,831
Deferred tax assets	56,076	59,309
Intangible assets	60,478	20,538
Total non-current assets	3,893,460	2,807,062
Total non-carrent assets	3,033,400	2,007,002
Total assets	4,299,047	4,253,015
Current liabilities		
Trade and other payables	75,831	49,329
Interest bearing liabilities	52,167	47,347
Derivative financial instruments	167	23,144
Current tax liabilities	1,677	4,903
Provisions	50,066	36,675
Total current liabilities	179,908	161,398
		,
Non-current liabilities	<b></b>	40.
Interest bearing liabilities	35,558	104
Deferred tax liabilities Provisions	240,038	253,042
	96,892 372,488	64,036
Total non-current liabilities	372,400	317,182
Total liabilities	552,396	478,580
Net assets	3,746,651	3,774,435
Fauity		
Equity Share capital	43,232	43,232
Reserves	623,684	661,279
Retained profits	2,372,467	2,322,067
Parent entity interest	3,039,383	3,026,578
Non-controlling interest	707,268	747,857
Total equity	3,746,651	3,774,435

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

## Consolidated Statement of Changes in Equity For the year ended 31 July 2016

Year ended 31 July 2016	Share capital	Retained profits	Reserves	Total parent entity interest	Non-controlling interest	Total
real chaca 31 July 2010	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total equity at the beginning of the year	42 222	2 222 007	661 270	2 026 570	747.057	2 774 425
1 August 2015	43,232	2,322,067	661,279	3,026,578	747,857	3,774,435
Net profit for the year after tax	-	149,421	-	149,421	(19,962)	129,459
Other comprehensive income for the year						
Net movement in asset revaluation reserve, net of tax	-	-	(51,139)	(51,139)	143	(50,996)
Net movement in hedge reserve, net of tax	-	-	9,979	9,979	7,162	17,141
Net movement in foreign currency translation reserve, net of tax	-	-	(216)	(216)	(104)	(320)
Net movement in equity reserve, net of tax		<del>-</del>	2,813	2,813	-	2,813
Total comprehensive income for the year		149,421	(38,563)	110,858	(12,761)	98,097
Transactions with owners						
Dividends declared and paid  Net movement in share based payments	-	(99,064)	-	(99,064)	(27,963)	(127,027)
reserve	-	43	968	1,011	(95)	916
Non-controlling interests share of subsidiaries	-	-	-	-	(18)	(18)
Equity transfer from members on issue of share capital in controlled entity		-	-	-	248	248
Total equity at the end of the year 31 July 2016	43,232	2,372,467	623,684	3,039,383	707,268	3,746,651

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

## Consolidated Statement of Changes in Equity For the year ended 31 July 2016

Year ended 31 July 2015	Share capital	Retained profits	Reserves	Total parent entity interest	Non-controlling interest	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total equity at the beginning of the year						
1 August 2014	43,232	2,334,728	665,424	3,043,384	796,741	3,840,125
Net profit for the year after tax	-	83,330	-	83,330	(7,776)	75,554
Other comprehensive income for the year						
Net movement in asset revaluation						
reserve, net of tax  Net movement in hedge reserve, net of	-	-	6,495	6,495	(2,034)	4,461
tax	-	-	(7,858)	(7,858)	(6,281)	(14,139)
Net movement in foreign currency			, ,	( , ,	( ) ,	, , ,
translation reserve, net of tax	-	-	627	627	-	627
Net movement in equity reserve, net of tax			(3,593)	(3,593)		(3,593)
Total comprehensive income for the		<u>-</u>	(3,393)	(3,333)	-	(3,333)
year		83,330	(4,329)	79,001	(16,091)	62,910
Transactions with owners						
Dividends declared and paid	-	(95,126)	-	(95,126)	(33,892)	(129,018)
Net movement in share based payments		(0.55)	104	(504)	200	110
reserve Non-controlling interests share of	-	(865)	184	(681)	800	119
subsidiaries	-	-	-	-	(26)	(26)
Equity transfer from members on issue					, ,	
of share capital in controlled entity	-	-	-	-	325	325
Total equity at the end of the year 31 July 2015	43,232	2,322,067	661,279	3,026,578	747,857	3,774,435
02 70.7 =010	75,232	2,322,007	001,273	3,020,370	7 47,007	3,777,733

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Cash flows from operating activities         Secopts from customers inclusive of GST         598,389         592,947           Payments to suppliers and employees inclusive of GST         598,389         592,947           Payments to suppliers and employees inclusive of GST         (559,921)         (502,923)           Interest received         98,603         94,648           Interest received         (45,604)         -           Finance costs         (973)         (1,438)           Income taxes paid         (2,869)         (6,937)           Net cash inflow from operating activities         119,827         222,690           Payments for property, plant, equipment and intangibles         (68,533)         (77,430)           Proceeds from sale of property, plant and equipment         829         336           Payments for exploration and evaluation activities         (22,387)         (60,350)           Net proceeds from term deposits         1,161,399         52,933           Net proceeds from term deposits         (1,13,16)         (31,004)           Payments for exploration and development of investment         (2,2,387)         (60,350)           Net proceeds from sale of investment properties         (7,13,16)         (31,004)           Payments for acquisition and development of investment         (86,149) <t< th=""><th>Consolidated Statement of Cash Flows For the year ended 31 July 2016</th><th></th><th></th></t<>	Consolidated Statement of Cash Flows For the year ended 31 July 2016		
Receipts from customers inclusive of GST 598,389 592,947 Payments to suppliers and employees inclusive of GST (559,921) (502,923) Dividends received 98,603 94,648 Interest received 32,202 46,393 Acquisition costs expensed (45,604) - Finance costs (57,004) (1,438) Income taxes paid (2,869) (6,937) Net cash inflow from operating activities 119,827 222,690  Cash flows from investing activities Payments for property, plant, equipment and intangibles (68,533) (77,430) Proceeds from sale of property, plant and equipment 829 336 Payments for exploration and evaluation activities (22,387) (60,350) Payments for acquisition and development of investment properties (71,316) (31,204) Proceeds from sale of investment properties (86,149) (80,905) Payments for equity investments (86,149) (80,905) Proceeds from sale of equity investments (86,149) (80,905) Proceeds from sale of equity investments (41,285) (17,843) Proceeds from sale of an equity accounted associate 4,108 (82,222) Proceeds from sale of an equity accounted associate (41,285) (17,843) Loan repayments Loan repayments Loan repayments Cash flows from financing activities (122,092) (137,304) Dividends paid to WHSP shareholders (122,092) (137,304) Dividends paid by subsidiaries to non-controlling interest (27,963) (33,892) Proceeds from external borrowings (988) (56,550) Net cash (126,329) (197,448)  Net increase/(decrease) in cash and cash equivalents (59,424 (64,933) (56,550)		2016	2015
Receipts from customers inclusive of GST         598,389         592,947           Payments to suppliers and employees inclusive of GST         (559,921)         (502,923)           Dividends received         38,468         90,024           Interest received         32,202         46,393           Acquisition costs expensed         (45,604)         -           Finance costs         (973)         (1,438)           Income taxes paid         (2,869)         (6,937)           Net cash inflow from operating activities         119,827         222,690           Payments for property, plant, equipment and intangibles         (68,533)         (77,430)           Proceeds from sale of property, plant and equipment         829         336           Payments for exploration and evaluation activities         (22,387)         (60,350)           Net proceeds from sale of property, plant and equipment         829         336           Payments for exploration and evaluation activities         (22,387)         (60,350)           Net proceeds from sale of property, plant and equipment         829         336           Payments for exploration and development of investment         71,316)         (31,204)           Proceeds from sale of equity investments         (71,316)         (31,204)           Proceeds from sale		\$'000	\$'000
Receipts from customers inclusive of GST         598,389         592,947           Payments to suppliers and employees inclusive of GST         (559,921)         (502,923)           Dividends received         38,468         90,024           Interest received         32,202         46,393           Acquisition costs expensed         (45,604)         -           Finance costs         (973)         (1,438)           Income taxes paid         (2,869)         (6,937)           Net cash inflow from operating activities         119,827         222,690           Payments for property, plant, equipment and intangibles         (68,533)         (77,430)           Proceeds from sale of property, plant and equipment         829         336           Payments for exploration and evaluation activities         (22,387)         (60,350)           Net proceeds from sale of property, plant and equipment         829         336           Payments for exploration and evaluation activities         (22,387)         (60,350)           Net proceeds from sale of property, plant and equipment         829         336           Payments for exploration and development of investment         71,316)         (31,204)           Proceeds from sale of equity investments         (71,316)         (31,204)           Proceeds from sale	Cash flows from operating activities		
Payments to suppliers and employees inclusive of GST   38,468   90,024		598,389	592,947
Dividends received   98,603   94,648     Interest received   32,202   46,393     Acquisition costs expensed   (45,604)       Finance costs   (973)   (1,438)     Income taxes paid   (2,869)   (6,937)     Net cash inflow from operating activities   119,827   222,690     Cash flows from investing activities   222,690     Payments for property, plant, equipment and intangibles   (68,533)   (77,430)     Proceeds from sale of property, plant and equipment   829   336     Payments for exploration and evaluation activities   (22,387)   (60,350)     Net proceeds from term deposits   1,161,399   52,933     Payments for acquisition and development of investment properties   (71,316)   (31,204)     Proceeds from sale of investment properties   - 153,069     Payments for equity investments   (86,149)   (80,905)     Proceeds from sale of an equity accounted associate   4,108   - 2,222     Proceeds from the sale of an equity accounted associate   4,108   - 2,222     Payments to acquire equity accounted associate   4,108   - 2,222     Loans advanced   (41,285)   (17,843)     Loan repayments   1,701   3,554     Payments for acquisition of businesses, net of cash   (849,530)       Net cash inflow/(outflow) from investing activities   71,680   (33,632)     Cash flows from financing activities   1,356   1,238     Payment for acquisition of businesses, net of cash   (849,530)   -     Net cash inflow/(outflow) from investing activities   1,356   1,238     Payment for acquisition of businesses, net of cash   (82,9530)   -     Net cash inflow/(outflow) from investing activities   1,356   1,238     Payment on close out of interest rate swap   - (2,112     Proceeds from external borrowings   23,358   11,572     Repayments of external borrowings   (988)   (56,950)     Net cash (outflow) from financing activities   (126,329)   (197,448	Payments to suppliers and employees inclusive of GST	(559,921)	(502,923)
Interest received   32,202   46,393   Acquisition costs expensed   (45,604)		38,468	90,024
Acquisition costs expensed         (45,604)         -           Finance costs         (973)         (1,438)           Income taxes paid         (2,869)         (6,937)           Net cash inflow from operating activities         119,827         222,690           Cash flows from investing activities         (68,533)         (77,430)           Payments for property, plant, equipment and equipment         829         336           Payments for exploration and evaluation activities         (22,387)         (60,350)           Net proceeds from term deposits         1,161,399         52,933           Payments for exploration and development of investment         1,161,399         52,933           Payments for exquisition and development of investment         1,216,399         33,609           Proceeds from sale of investment properties         (71,316)         (31,204)           Proceeds from sale of investment properties         (86,149)         (80,905)           Payments for equity investments         49,130         29,222           Proceeds from the sale of an equity accounted associate         4,108         -           Payments for acquisition of businesses, net of cash         (84,285)         (5,014)           Loan repayments         1,701         3,54           Payments for acquisition of business	Dividends received	98,603	94,648
Finance costs (973) (1,438) Income taxes paid (2,869) (6,937) Net cash inflow from operating activities 119,827 222,690  Cash flows from investing activities  Payments for property, plant, equipment and intangibles (68,533) (77,430) Proceeds from sale of property, plant and equipment 829 336 Payments for exploration and evaluation activities (22,387) (60,350) Net proceeds from term deposits 1,161,399 52,933 Payments for acquisition and development of investment properties (71,316) (31,204) Proceeds from sale of investment properties (71,316) (80,005) Payments for equity investments (86,149) (80,005) Proceeds from sale of equity investments (49,130 29,222) Proceeds from sale of equity investments (41,08 - 29,222) Proceeds from the sale of an equity accounted associate (41,08 1,08 1,090) Payments to acquire equity accounted associate (41,285) (17,643) Loan repayments (71,014) Loan repayments (71,014) Loan repayments (71,014) Payments for acquisition of businesses, net of cash (849,530) - Payments for acquisition of businesses, net of cash (849,530) - Payments for acquisition of businesses, net of cash (849,530) - Payments for acquisition of businesses, net of cash (829,530) - Payment on close out of interest paring liabilities (12,092) (117,304) Proceeds for interest bearing liabilities (12,092) (117,304) Proceeds for interest bearing liabilities (12,092) (117,304) Proceeds for interest bearing liabilities (12,092) (117,304) Proceeds for interest paring liabilities (12,092) (13,092) Proce	Interest received	32,202	46,393
Cash flows from investing activities   119,827   222,690     Cash flows from investing activities   22,387   336   77,430     Proceeds from sale of property, plant, equipment and intangibles   68,533   67,430     Proceeds from sale of property, plant and equipment   829   336     Payments for exploration and evaluation activities   22,387   6(6,350)     Net proceeds from term deposits   1,161,399   52,933     Payments for acquisition and development of investment properties   7,1316   (31,204)     Proceeds from sale of investment properties   7,1316   (80,905)     Payments for equity investments   886,149   (80,905)     Payments for equity investments   49,130   29,222     Proceeds from the sale of an equity accounted associate   4,108   -   Payments of acquire equity accounted associate   4,108   -   Payments for acquire equity accounted associate   4,108   -   Payments for acquire spuity accounted associate   4,108   -   Payments for acquire spuity accounted associate   4,108   -   Payments for acquisition of businesses, net of cash   849,530   -   Net cash inflow/(outflow) from investing activities   1,761   3,554     Payments for acquisition of businesses, net of cash   849,530   -   Net cash inflow/(outflow) from investing activities   71,680   (33,632)     Proceeds from financing activities   1,356   1,238     Proceeds from interest bearing liabilities   1,356   1,238     Proceeds from external borrowings   23,358   1,572     Proceeds from external borrowings   9,88   56,950     Net cash (outflow) from financing activities   1,263   1,974     Net increase/(decrease) in cash and cash equivalents   65,178   8,390     Cash and cash equivalents at the beginning of the year   59,424   64,933     Effects of exchange rate changes on cash and cash equivalents   2,107   2,881	Acquisition costs expensed	(45,604)	-
Net cash inflow from operating activities119,827222,690Cash flows from investing activities336(77,430)Payments for property, plant, equipment and intangibles(68,533)(77,430)Proceeds from sale of property, plant and equipment829336Payments for exploration and evaluation activities(22,387)(60,350)Net proceeds from term deposits1,161,39952,933Payments for acquisition and development of investment properties(71,316)(31,204)Proceeds from sale of investment properties-153,069Payments for equity investments(86,149)(80,905)Payments for equity investments49,13029,222Proceeds from sale of equity investments49,13029,222Proceeds from the sale of an equity accounted associate4,108-Payments to acquire equity accounted associates(6,287)(5,014)Loan repayments1,7013,554Payments for acquisition of businesses, net of cash(849,530)-Net cash inflow/(outflow) from investing activities71,680(33,632)Cash flows from financing activities(122,092)(117,304)Dividends paid to WHSP shareholders(122,092)(117,304)Dividends paid to WHSP shareholders(122,092)(117,304)Dividends paid to wHSP shareholders(122,092)(117,304)Dividends paid to wHSP shareholders(122,092)(117,304)Dividends paid to wHSP shareholders(126,328)(2,112)Proceeds from external borrowing	Finance costs	(973)	(1,438)
Cash flows from investing activities Payments for property, plant, equipment and intangibles (68,533) (77,430) Proceeds from sale of property, plant and equipment 829 336 Payments for exploration and evaluation activities (22,387) (60,350) Net proceeds from term deposits 1,161,399 52,933 Payments for acquisition and development of investment properties (71,316) (31,204) Proceeds from sale of investment properties (71,316) (31,204) Proceeds from sale of equity investments (86,149) (80,905) Payments for equity investments 49,130 29,222 Proceeds from the sale of an equity accounted associate 4,108 - Payments to acquire equity accounted associate (6,287) (5,014) Loans advanced (41,285) (17,843) Loan repayments 1,701 3,554 Payments for acquisition of businesses, net of cash (849,530) - Net cash inflow/(outflow) from investing activities 71,680 (33,632)  Cash flows from financing activities Dividends paid to WHSP shareholders (27,963) (33,892) Proceeds for interest bearing liabilities 1,356 1,238 Payment on close out of interest rate swap (27,963) (33,892) Proceeds from external borrowings (988) (56,950) Net cash (outflow) from financing activities (197,448)  Net increase/(decrease) in cash and cash equivalents (65,178 (8,390) Cash and cash equivalents at the beginning of the year 59,424 64,933 Effects of exchange rate changes on cash and cash equivalents 2,107 2,881	Income taxes paid	(2,869)	(6,937)
Payments for property, plant, equipment and intangibles Proceeds from sale of property, plant and equipment Received from sale of property, plant and equipment Received from sale of property, plant and equipment Received from term deposits Ret proceeds from sale of investment properties Received from sale of investment properties Received from sale of investment properties Received from sale of equity investments Received from sale of equity investments Received from sale of equity investments Received from the sale of an equity accounted associate Received from the sale of an equity accounted associate Received from the sale of an equity accounted associate Received from the sale of an equity accounted associate Respansents to acquire equity accounted associates Respansents to acquire equity accounted associates Respansents for acquisition of businesses, net of cash Ret cash inflow/(outflow) from investing activities Ret cash inflow/(outflow) from investing activities Ret cash inflow/(outflow) from investing activities Respansent on close out of interest rate swap Repayment on close out of interest rate swap Repayments of external borrowings Repayment	Net cash inflow from operating activities	119,827	222,690
Payments for property, plant, equipment and intangibles Proceeds from sale of property, plant and equipment Responsible for exploration and evaluation activities Payments for exploration and evaluation activities Ret proceeds from term deposits Payments for acquisition and development of investment properties Payments for acquisition and development of investment properties Proceeds from sale of investment properties Proceeds from sale of investments Proceeds from sale of equity investments Proceeds from sale of equity investments Proceeds from sale of equity investments Proceeds from the sale of an equity accounted associate Payments to acquire equity accounted associates Payments to acquire equity accounted associates Payments to acquire equity accounted associates Payments for acquisition of businesses, net of cash Payment for acquisition of businesses, net of cash Payment for acquisition of businesses, net of cash Payments for acquisition of businesses, net of cash Payment on close out of interest rate swap Proceeds from interest bearing liabilities Payment on close out of interest rate swap Payment on close out of interest rate swap Payments of external borrowings Payments of external borro	Cash flows from investing activities		
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Net proceeds from term deposits1,161,39952,933Payments for acquisition and development of investment properties(71,316)(31,204)Proceeds from sale of investment properties-153,069Payments for equity investments(86,149)(80,905)Proceeds from sale of equity investments49,13029,222Proceeds from the sale of an equity accounted associate4,108-Payments to acquire equity accounted associates(6,287)(5,014)Loans advanced(41,285)(17,843)Loan repayments1,7013,554Payments for acquisition of businesses, net of cash(849,530)-Net cash inflow/(outflow) from investing activities71,680(33,632)Cash flows from financing activities(122,092)(117,304)Dividends paid to WHSP shareholders(122,092)(117,304)Dividends paid by subsidiaries to non-controlling interest(27,963)(33,892)Proceeds for interest bearing liabilities1,3561,238Payment on close out of interest rate swap-(2,112)Proceeds from external borrowings23,35811,572Repayments of external borrowings(988)(56,950)Net cash (outflow) from financing activities(126,329)(197,448)Net increase/(decrease) in cash and cash equivalents65,178(8,390)Cash and cash equivalents at the beginning of the year59,42464,933Effects of exchange rate changes on cash and cash equivalents2,1072,881	Proceeds from sale of property, plant and equipment	829	336
Payments for acquisition and development of investment properties Proceeds from sale of investments properties Proceeds from sale of investments Proceeds from sale of equity investments Proceeds from sale of equity investments Proceeds from sale of equity investments Proceeds from the sale of an equity accounted associate Payments to acquire equity accounted associates Payments to acquire equity accounted associates Payments to acquire equity accounted associates Payments for acquisition of businesses, net of cash Payment for acquisition of businesses, net of cash Payments for acquisition of businesses, net of cash Payments for acquisition of businesses, net of cash Payment on close out of interest rate swap Proceeds from financing activities Payment on close out of interest rate swap Payment on close out of	Payments for exploration and evaluation activities	(22,387)	(60,350)
Proceeds from sale of investment properties	Net proceeds from term deposits	1,161,399	52,933
Proceeds from sale of investment properties Payments for equity investments Proceeds from sale of equity investments Proceeds from sale of equity investments Proceeds from sale of equity investments Payments to acquire equity accounted associate Payments to acquire equity accounted associates (6,287) (5,014) Loans advanced (41,285) (17,843) Loan repayments 1,701 3,554 Payments for acquisition of businesses, net of cash Payment of cash inflow/(outflow) from investing activities  Dividends paid to WHSP shareholders Dividends paid to WHSP shareholders Proceeds for interest bearing liabilities 1,356 1,238 Payment on close out of interest rate swap - (2,112) Proceeds from external borrowings 23,358 11,572 Repayments of external borrowings (988) (56,950) Net cash (outflow) from financing activities  Net increase/(decrease) in cash and cash equivalents 65,178 (8,390) Cash and cash equivalents at the beginning of the year 59,424 64,933 Effects of exchange rate changes on cash and cash equivalents 2,107 2,881			
Payments for equity investments(86,149)(80,905)Proceeds from sale of equity investments49,13029,222Proceeds from the sale of an equity accounted associate4,108-Payments to acquire equity accounted associates(6,287)(5,014)Loans advanced(41,285)(17,843)Loan repayments1,7013,554Payments for acquisition of businesses, net of cash(849,530)-Net cash inflow/(outflow) from investing activities71,680(33,632)Dividends paid to WHSP shareholders(122,092)(117,304)Dividends paid by subsidiaries to non-controlling interest(27,963)(33,892)Proceeds for interest bearing liabilities1,3561,238Payment on close out of interest rate swap-(2,112)Proceeds from external borrowings23,35811,572Repayments of external borrowings(988)(56,950)Net cash (outflow) from financing activities(126,329)(197,448)Net increase/(decrease) in cash and cash equivalents65,178(8,390)Cash and cash equivalents at the beginning of the year59,42464,933Effects of exchange rate changes on cash and cash equivalents2,1072,881		(71,316)	
Proceeds from sale of equity investments Proceeds from the sale of an equity accounted associate Payments to acquire equity accounted associates (6,287) (5,014) Loans advanced (41,285) (17,843) Loan repayments 1,701 3,554 Payments for acquisition of businesses, net of cash Payments of suddinancing activities  Cash flows from financing activities  (122,092) (117,304) Proceeds for interest bearing liabilities 1,356 1,238 Payment on close out of interest rate swap - (2,112) Proceeds from external borrowings 23,358 11,572 Repayments of external borrowings (988) (56,950) Net cash (outflow) from financing activities  (126,329) (197,448)  Net increase/(decrease) in cash and cash equivalents  65,178 (8,390) Cash and cash equivalents at the beginning of the year 59,424 64,933 Effects of exchange rate changes on cash and cash equivalents 2,107 2,881	· · ·	- (25.4.6)	
Proceeds from the sale of an equity accounted associate Payments to acquire equity accounted associates (6,287) (5,014)  Loans advanced (41,285) (17,843)  Loan repayments 1,701 3,554  Payments for acquisition of businesses, net of cash (849,530) -  Net cash inflow/(outflow) from investing activities 71,680 (33,632)  Cash flows from financing activities  Dividends paid to WHSP shareholders (122,092) (117,304)  Dividends paid by subsidiaries to non-controlling interest (27,963) (33,892)  Proceeds for interest bearing liabilities 1,356 1,238  Payment on close out of interest rate swap - (2,112)  Proceeds from external borrowings 23,358 11,572  Repayments of external borrowings (988) (56,950)  Net cash (outflow) from financing activities (126,329) (197,448)  Net increase/(decrease) in cash and cash equivalents 59,424 64,933  Effects of exchange rate changes on cash and cash equivalents 2,107 2,881			
Payments to acquire equity accounted associates  Loans advanced  (41,285) (17,843)  Loan repayments  1,701 3,554  Payments for acquisition of businesses, net of cash  Net cash inflow/(outflow) from investing activities  Dividends paid to WHSP shareholders  Dividends paid by subsidiaries to non-controlling interest  Payment on close out of interest rate swap  Proceeds from external borrowings  Repayments of external borrowings  Net cash (outflow) from financing activities  Net increase/(decrease) in cash and cash equivalents  Effects of exchange rate changes on cash and cash equivalents  (50,014)  (41,285) (17,843)  (41,285)  (124,9530)  -  (122,092) (117,304)  (1		-	29,222
Loans advanced(41,285)(17,843)Loan repayments1,7013,554Payments for acquisition of businesses, net of cash(849,530)-Net cash inflow/(outflow) from investing activities71,680(33,632)Cash flows from financing activities(122,092)(117,304)Dividends paid to WHSP shareholders(27,963)(33,892)Proceeds for interest bearing liabilities1,3561,238Payment on close out of interest rate swap-(2,112)Proceeds from external borrowings23,35811,572Repayments of external borrowings(988)(56,950)Net cash (outflow) from financing activities(126,329)(197,448)Net increase/(decrease) in cash and cash equivalents65,178(8,390)Cash and cash equivalents at the beginning of the year59,42464,933Effects of exchange rate changes on cash and cash equivalents2,1072,881		· ·	- (F 014)
Loan repayments1,7013,554Payments for acquisition of businesses, net of cash(849,530)-Net cash inflow/(outflow) from investing activities71,680(33,632)Cash flows from financing activities\$\frac{122,092}{17,680}\$(117,304)Dividends paid to WHSP shareholders\$\frac{122,092}{17,963}\$(33,892)Proceeds for interest bearing liabilities\$\frac{1}{356}\$\$\frac{1}{238}\$Payment on close out of interest rate swap-\$\frac{1}{2,112}\$Proceeds from external borrowings\$\frac{2}{3,358}\$\$\frac{1}{1,572}\$Repayments of external borrowings\$\frac{988}{988}\$\$\frac{56,950}{56,950}\$Net cash (outflow) from financing activities\$\frac{126,329}{197,448}\$\$\frac{1}{448}\$Net increase/(decrease) in cash and cash equivalents\$\frac{65,178}{59,424}\$\$\frac{8}{4933}\$Effects of exchange rate changes on cash and cash equivalents\$\frac{2}{2,107}\$\$\frac{2}{2,881}\$			
Payments for acquisition of businesses, net of cash Net cash inflow/(outflow) from investing activities  Cash flows from financing activities  Dividends paid to WHSP shareholders  Dividends paid by subsidiaries to non-controlling interest Proceeds for interest bearing liabilities Payment on close out of interest rate swap Proceeds from external borrowings Proceeds from external			
Net cash inflow/(outflow) from investing activities71,680(33,632)Cash flows from financing activities\$\$\$\$\$ (122,092)\$ (117,304)Dividends paid to WHSP shareholders\$\$\$\$\$ (27,963)\$ (33,892)Dividends paid by subsidiaries to non-controlling interest\$\$\$\$\$\$ (27,963)\$ (33,892)Proceeds for interest bearing liabilities\$\$\$\$\$\$\$1,356\$ 1,238Payment on close out of interest rate swap\$			3,334
Cash flows from financing activities  Dividends paid to WHSP shareholders  Dividends paid by subsidiaries to non-controlling interest  Proceeds for interest bearing liabilities  Payment on close out of interest rate swap  Proceeds from external borrowings  Repayments of external borrowings  Net cash (outflow) from financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  Effects of exchange rate changes on cash and cash equivalents  21,107  (117,304)  (127,963)  (27,963)  (33,892)  (1238  P.238  P.23358  11,572  (988)  (56,950)  (126,329)  (197,448)			(33,632)
Dividends paid to WHSP shareholders  Dividends paid by subsidiaries to non-controlling interest  (27,963) (33,892)  Proceeds for interest bearing liabilities  Payment on close out of interest rate swap  Proceeds from external borrowings  Repayments of external borrowings  (988) (56,950)  Net cash (outflow) from financing activities  (126,329) (197,448)  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  Effects of exchange rate changes on cash and cash equivalents  2,107 2,881			· · · · · · · · · · · · · · · · · · ·
Dividends paid by subsidiaries to non-controlling interest  (27,963) (33,892)  Proceeds for interest bearing liabilities 1,356 1,238  Payment on close out of interest rate swap - (2,112)  Proceeds from external borrowings 23,358 11,572  Repayments of external borrowings (988) (56,950)  Net cash (outflow) from financing activities (126,329) (197,448)  Net increase/(decrease) in cash and cash equivalents 65,178 (8,390)  Cash and cash equivalents at the beginning of the year 59,424 64,933  Effects of exchange rate changes on cash and cash equivalents 2,107 2,881	_	(422.002)	(447.204)
Proceeds for interest bearing liabilities 1,238 Payment on close out of interest rate swap - (2,112) Proceeds from external borrowings 23,358 11,572 Repayments of external borrowings (988) (56,950)  Net cash (outflow) from financing activities (126,329) (197,448)  Net increase/(decrease) in cash and cash equivalents 65,178 (8,390) Cash and cash equivalents at the beginning of the year 59,424 64,933 Effects of exchange rate changes on cash and cash equivalents 2,107 2,881	·		
Payment on close out of interest rate swap  Proceeds from external borrowings  Repayments of external borrowings  Net cash (outflow) from financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  Effects of exchange rate changes on cash and cash equivalents  1 (2,112)  2 (3,358			
Proceeds from external borrowings 23,358 11,572 Repayments of external borrowings (988) (56,950)  Net cash (outflow) from financing activities (126,329) (197,448)  Net increase/(decrease) in cash and cash equivalents 65,178 (8,390)  Cash and cash equivalents at the beginning of the year 59,424 64,933  Effects of exchange rate changes on cash and cash equivalents 2,107 2,881		1,330	
Repayments of external borrowings (988) (56,950)  Net cash (outflow) from financing activities (126,329) (197,448)  Net increase/(decrease) in cash and cash equivalents 65,178 (8,390)  Cash and cash equivalents at the beginning of the year 59,424 64,933  Effects of exchange rate changes on cash and cash equivalents 2,107 2,881	·	72 259	
Net cash (outflow) from financing activities(126,329)(197,448)Net increase/(decrease) in cash and cash equivalents65,178(8,390)Cash and cash equivalents at the beginning of the year59,42464,933Effects of exchange rate changes on cash and cash equivalents2,1072,881			•
Net increase/(decrease) in cash and cash equivalents65,178(8,390)Cash and cash equivalents at the beginning of the year59,42464,933Effects of exchange rate changes on cash and cash equivalents2,1072,881			
Cash and cash equivalents at the beginning of the year 59,424 64,933  Effects of exchange rate changes on cash and cash equivalents 2,107 2,881	Net cash (outhow) from mancing activities	(120,323)	(197,440)
Cash and cash equivalents at the beginning of the year 59,424 64,933  Effects of exchange rate changes on cash and cash equivalents 2,107 2,881	Net increase/(decrease) in cash and cash equivalents	65,178	(8,390)
Effects of exchange rate changes on cash and cash equivalents 2,107 2,881			
<u> </u>			
	Cash and cash equivalents at the end of the year	126,709	59,424

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

#### 1. Basis of Preparation

This preliminary financial report for the year ended 31 July 2016 has been prepared in accordance with Accounting Standards adopted by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*.

This report does not include full disclosures of the type normally included in an annual financial report. It is recommended that this report be read in conjunction with the annual financial report for the year ended 31 July 2015 and any public announcements made by Washington H. Soul Pattinson and Company Limited and its controlled entities ("Consolidated entity" or "Group") during the reporting period in accordance with continuous disclosure requirements of the *Corporations Act 2001*.

The accounting policies are consistent with those of the previous financial year.

Comparative information has been re-classified where appropriate to enhance comparability.

Certain new accounting standards and interpretations have been published that are not mandatory for the 31 July 2016 reporting period. The Group has elected not to early adopt these standards and interpretations. The Group is currently determining what impact these standards and interpretations will have on the amounts recognised in the financial statements.

This preliminary report was authorised by the directors on 22nd September 2016.

## Note 2 Parent Company Financial Information

#### Source of shareholders dividends

The Board declares dividends having regard to regular operating cash flows before non-regular items. The following information has been provided to demonstrate the underlying value of the Parent company's investments and the regular profit and cash flows generated by them.

Regular profit after tax is a measure of the Parent company's performance. This measurement excludes the effects of non-regular items of income and expense which by nature are outside the ordinary course of business or are part of ordinary operations but are unusual due to their size.

The classification of income and expenses as regular or non-regular is consistent with the Consolidated entity's measurement of segment results.

### ACCOUNTING POLICIES Parent company

The statement of financial position, profit after tax and total comprehensive income for the Parent company, have been prepared on the same basis as the consolidated financial statements except for Investments in controlled entities (subsidiaries) and Investments in associates.

In the Parent company, investments in subsidiaries and associates are carried at the lower of cost or impaired cost. Dividends from these entities are recognised as income within profit. This approach reflects Washington H. Soul Pattinson and Company Limited's activities as an investor.

The consolidated financial statements recognises the individual assets, liabilities, income and expenses of the controlled entities. Associates are equity accounted, with the initial investment being increased/(decreased) by profits/(losses) recognised in the income statement, movements in other comprehensive income and decreased by dividends received. Dividends from both controlled entities and associates are not recognised in the consolidated financial income statement.

#### Statement of Financial Position

1

	2016	2015	
As at 31 July 2016	\$'000	\$'000	1
Current assets		3	
Cash and term deposits	72,453	165,855	
Other current assets	36,585	46,300	
Total current assets	109,038	212,155	2
Non-current assets		/	
Long term equity investments –	`		
measured at market value	581,432	608,030	3
Other financial assets		<i></i>	
<ul> <li>Listed controlled and associated</li> </ul>			
entities – measured at the lower of cost or impaired value	562,309	526,002	
<ul> <li>Unlisted entities – measured at the</li> </ul>	302,307	320,002	
lower of cost or impaired value	265,259	297,410	
Other non-current assets	147,318	97,062	
Total non-current assets	1,556,318	1,528,504	
Total assets	1,665,356	1,740,659	
Total current liabilities	52,134	48,676	•
Total non-current liabilities	72,866	89,112	
Total liabilities	125,000	137,788	
Net assets	1,540,356	1,602,871	
Earriter			
<b>Equity</b> Share capital	43,232	43,232	
Reserves	571,178	610,339	
Retained profits	925,946	949,300	
Total equity	1,540,356	1,602,871	
Income Statement			
Profit after tax	98,737	165,200	
<b>Less:</b> Non-regular items after tax			
Special dividends received from			
New Hope Corporation Limited	(17,349)	(17,349)	
Net gain on disposal of investments	(11,713)	(1,595)	
Net impairment expense/(reversal) on investments	67,320	(14,837)	
Other expenses	441	229	
Regular profit after tax	137,436	131,648	
Other comprehensive income			
Net movement in the fair value of the	(20.252)	(77.6)	4
listed investment portfolio	(39,363)	(776)	

2016

## Note 2 Parent Company Financial Information

#### Regular Profit after Tax and Regular Operating Cash Flows

				For the year ended 31 July 2016	<b>2016</b> \$'000
1			1	· · · · · · · · · · · · · · · · · · ·	
			$\rightarrow$	Interest income	5,159
	Market value of listed entities as at 31 July 2016 (based on ASX closing prices 31 July 2016)			Dividend and distribution income	
	(based off ASA closing prices 51 July 2010)	2016		Milton Corporation Limited	6,385
	As at 31 July 2016	\$'000	2 →	Commonwealth Bank of Australia	3,305
	·	•		Perpetual Limited Lindsay Australia Limited	1,532 1,165
$\stackrel{2}{\rightarrow}$	Long term equity investments Milton Corporation Limited	147,151		ANZ Banking Group Limited	1,103
Ť	Commonwealth Bank of Australia	60,883		National Australia Bank Limited	1,726
	Perpetual Limited	27,898		Bailador Technology Investments Limited	· –
	Lindsay Australia Limited	27,208		Brambles Limited	460
	ANZ Banking Group Limited	24,362		Telstra Corporation Limited	1,167
	National Australia Bank Limited	23,136		Wesfarmers Limited	1,012
	Bailador Technology Investments Limited	22,600		Other listed entities	9,984
	Brambles Limited	21,783		TPG Telecom Limited	27,744
	Telstra Corporation Limited Wesfarmers Limited	21,730 21,521	3 →	Brickworks Limited	30,194
	Other listed entities	183,160	7	New Hope Corporation Limited Australian Pharmaceutical Industries Ltd	22,305 6,010
				BKI Investment Company Limited	4,477
	Market value of long term equity investments	581,432		Ruralco Holdings Limited	2,391
				Apex Healthcare Berhad	1,256
3		0-	_	Clover Limited	354
$\rightarrow$	Listed controlled and associated entities Holding			Unlisted controlled and associates	12,224
	TPG Telecom Limited 25.2%	2,737,949		Total dividend and distribution income	135,341
	Brickworks Limited 44.1%	986,646		Net also and a second	1 575
	New Hope Corporation Limited 59.6%	793,114		Net pharmacy profit Other revenue	1,575 1,649
	Australian Pharmaceutical Industries Ltd 24.6%	230,813		Realised and fair value gains on equities	5,140
	BKI Investment Company Limited 10.3%	100,668		Other expenses	(6,930)
	Ruralco Holdings Limited 20.1%	52,947		Finance costs	(1,334)
	Apex Healthcare Berhad 30.3% TPI Enterprises Limited 19.4%	45,247 28,898		Describer was fit is a favor to a	140.600
	Clover Limited 28.6%	19,336		Regular profit before tax Income tax (expense)	140,600 (3,164)
	Rum Jungle Resources Limited 38.3%	8,486	4	·	
	Market value of listed controlled			Regular profit after tax	137,436
	and associated entities	5,004,104		Non-cash fair value losses on equities	2.507
	Total market value of WHSP's listed investments	F F0F F36		Net movements in working capital	(2,508)
	lotal market value of WHSP's listed investments	5,585,536		Regular operating cash flows	137,435
			'		
	Tax payable if WHSP's listed investments were dispos WHSP is a long term equity investor.	ed of:		The Board declares dividends having regard to the Parent company's regular operating cash flows.	
	3 1 7	6 a capital		Dividends paid/payable	
	If WHSP had disposed of its listed investments on 31 July 201 gains tax liability of approximately \$1.341 billion would have			– Interim of 20 cents per share paid 12 May 2016	50,273
	on market values as at 31 July 2016. Of this amount, only \$60			– Final of 31 cents per share payable 12 December 2016	74,213
	been recognised in the Parent company accounts at 31 July 2			Total dividends paid/payable	124,486
	The market values of the listed investments are based on the				
	prices as quoted on the ASX on 31 July 2016 and are therefor	re subject		Payout ratio	
<u></u>	to price fluctuations.			Dividends as a percentage of regular operating cash flows	90.6%
*				operating custinosss	70.070

#### 3. Segment Information - how the group is organised and managed

#### How the group is organised - Corporate structure

The Parent company invests in a diversified range of companies.

Larger holdings in a single entity are classified as follows:

Controlled entities:

The Parent entity is able to control the activities of the organisation.

(subsidiaries)

Associates: The Parent entity has significant influence but does not control the activities of the

organisation.

No controlled entities were acquired or disposed of during the year ended 31 July 2016.

For changes in ownership of associates, refer to note 7.

#### **How the Group is managed - Segment reporting**

The Parent company, its subsidiaries and associates operate within five segments. Segments are based on product and service type and are predominately based in Australia.

The level of ownership determines the extent to which the Parent company is able to manage the underlying operations of its investment. The Group is managed by operating segment.

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker. The Chief Operating Decision Maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board.

As the Chief Operating Decision Maker is not regularly provided with the operating results from the listed associates (material contributors to reported profit) these associates are included within the Investing activities segment except for Syndicated Metals Limited, which is included within the Copper and gold operations segment. Results for listed associates are sourced from publicly available information. Unlisted associates are considered not to be material contributors to the group. These have been included within the segment as disclosed in the diagram on the following page:

The Group's operating segments are described as:

#### Investing activities

The Group invests in cash, term deposits, and equity investments.

#### Energy

The Group engages in coal, oil and gas activities which include exploration, development, production, processing, associated transport infrastructure and ancillary activities.

#### Copper and Gold operations

The Group engages in copper and gold mining activities which includes exploration, mining and processing of ore into copper concentrate, copper sulphide and gold.

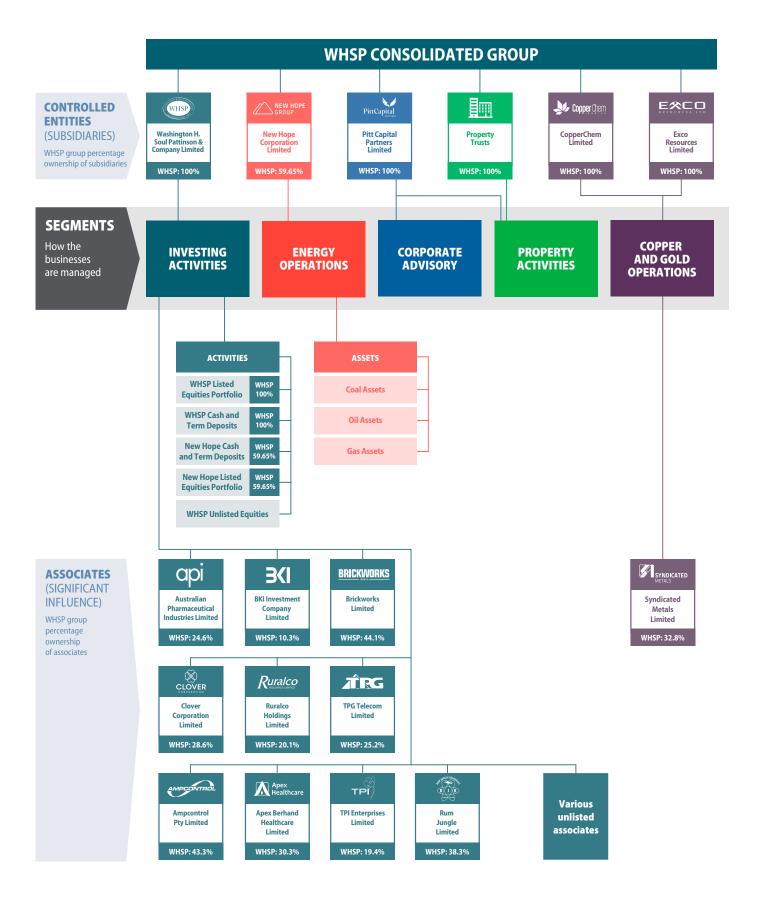
#### Corporate advisory

The Group provides corporate advisory services.

#### Property

The Group engages in property investment activities including the identification and management of real estate to be held, sold or developed to earn rental income or capital appreciation or both.

**Note 3**Segment Information



#### 3. Segment Information – how the group is organised and managed (continued)

#### **Business performance - measurement of Segment results**

Segment performance is measured by regular profit and regular profit after tax attributable to members. These results are non-statutory profit measures and represent profit from continuing operations before non-regular items. The measurement basis in general, excludes the effects of non-regular items of income and expense which by nature are outside the ordinary course of business or part of ordinary activities but are unusual due to their size.

Regular profit after tax attributable to members is the main measure of segment profit.

A reconciliation between regular profit after tax attributable to members and profit after tax is set out below, and for each segment is set out in note 3a.

The Directors have presented this information which is used by the Chief Operating Decision Maker, as they consider the disclosure enhances the understanding of the results to members and users of the financial statements. Non-regular items are disclosed in note 3b.

The allocation of income and expense items between regular and non-regular profit is consistent with the prior year. Transactions between business segments are on an arm's length basis in a manner similar to transactions with third parties. Segment revenue, expenses and results include transactions between business segments. These transfers are eliminated on consolidation.

Reconciliation between regular profit after tax attributable to		
members and profit after tax:	2016	2015
	\$'000	\$'000
Regular profit after tax attributable to members	177,222	162,405*
Non-regular items – net of tax		
Gain on disposal of equity investments	11,713	2,410
Gain on disposal of equity accounted associate	1,489	-
Loss on initial recognition of equity accounted associate	(1,682)	-
Gain on deemed disposal of equity accounted associates	83,318	1,450
Impairment (expense)/reversal on equity accounted associates	(7,554)	72,947
Impairment (expense) on equity investments	(12,023)	(16,170)
Impairment (expense) on oil producing and exploration assets	(13,277)	(21,949)
Impairment (expense) on goodwill	-	(2,480)
Impairment (expense) on non-current assets – copper assets	(22,374)	(58,114)
Impairment (expense) on non-current assets – coals to liquids facility	-	(10,638)
Impairment (expense) on other assets	(6,675)	(6,632)
Share of significant (expenses) from associate entities	(29,834)	(23,391)
Deferred tax (expense) recognised on equity accounted associate entities	(20,900)	(13,902)
Acquisition fees	(19,042)	-
Land access compensation	2,982	-
Other items	6,058	(2,606)
Total non-regular losses after tax attributable to members	(27,801)	(79,075)
Profit after tax attributable to members	149,421	83,330*

<sup>\*</sup> The regular profit after tax for 2015 has been restated by transferring expenses of \$5.956 million from regular profit to non-regular items following a reallocation by an Associated Entity.

3. Segment Information (continued)							
a) Reporting segments	Investing		Copper and gold	Corporate	_	Intersegment /	
V 1 104 1 1 0045	activities \$'000	Energy \$'000	operations \$'000	advisory \$'000	Property \$'000	unallocated \$'000	Consolidated \$'000
Year ended 31 July 2016 Revenue from external customers	86,281	514,164	616	1,397	5,867	12,336	620,661
Intersegment revenue	29,708	314,104	010	9,236	914	(39,858)	020,001
Total revenue	115,989	514,164	616	10,633	6,781	(27,522)	620,661
	113,565	314,104	010	10,033	0,761	(27,322)	020,001
Regular profit/(loss) before income tax	230,288	(18,361)	(9,746)	7,452	3,239	(30,861)	182,011
Non-regular items before tax (note 3b)	72,615	(68,750)	(55,515)	-	-	-	(51,650)
Profit/(loss) before income tax	302,903	(87,111)	(65,261)	7,452	3,239	(30,861)	130,361
Less income tax benefit/(expense)	(62,586)	25,795	39,092	(2,273)	(930)	-	(902)
Profit/(loss) after tax	240,317	(61,316)	(26,169)	5,179	2,309	(30,861)	129,459
Less loss/(profit) attributable to non-controlling interests	(3,119)	24,742	=	(1,610)	(51)	=	19,962
Profit/(loss) after tax attributable to members	237,198	(36,574)	(26,169)	3,569	2,258	(30,861)	149,421
Profit/(loss) after tax attributable to members (as above)	237,198	(36,574)	(26,169)	3,569	2,258	(30,861)	149,421
Non-regular loss/(profit) after tax attributable to members (note 3b)	(18,654)	29,337	17,118	-	_	-	27,801
Regular profit/(loss) after tax attributable to members	218,544	(7,237)	(9,051)	3,569	2,258	(30,861)	177,222
Profit/(loss) before income tax includes the following items:							
Interest revenue	22,484	567	273	109	15	-	23,448
Interest (expense)	(1,338)	(249)	(304)	-	(644)	-	(2,535)
Depreciation and amortisation (expense)	(2,209)	(74,905)	(2,339)	(17)	(143)	-	(79,613)
Impairment (expense)/reversal	(35,001)	(28,146)	(53,392)	-	-	-	(116,539)
Share of results from equity accounted associates	124,693	-	(2,183)	-	(7)	-	122,503

#### 3. Segment Information (continued)

a) Reporting segments Year ended 31 July 2015	Investing activities \$'000	Energy \$'000	Copper and gold operations \$'000	Corporate advisory \$'000	Property \$'000	Intersegment / unallocated \$'000	Consolidated \$'000
Revenue from external customers	108,679	465,420	51,636	1,949	2,290	11,630	641,604
Intersegment revenue	37,758	-	-	6,152	2,100	(46,010)	
Total revenue	146,437	465,420	51,636	8,101	4,390	(34,380)	641,604
Regular profit/(loss) before income tax	209,290	31,546	(9,967)	4,866	9,251	(41,897)	203,089
Non-regular items before tax (note 3b)	23,957	(79,880)	(88,563)	-	=	-	(144,486)
Profit/(loss) before income tax	233,247	(48,334)	(98,530)	4,866	9,251	(41,897)	58,603
Less income tax (expense)/benefit	(28,773)	14,898	24,884	(296)	(831)	7,069	16,951
Profit/(loss) after tax	204,474	(33,436)	(73,646)	4,570	8,420	(34,828)	75,554
Less (profit) attributable to non-controlling interests	(4,687)	13,493	-	-	(1,030)	-	7,776
Profit/(loss) after tax attributable to members	199,787	(19,943)	(73,646)	4,570	7,390	(34,828)	83,330
Profit/(loss) after tax attributable to members (as above) Non-regular loss/(profit) after tax attributable to members	199,787	(19,943)	(73,646)	4,570	7,390	(34,828)	83,330
(note 3b)	(19,648)	35,066	63,657	-	-	-	79,075
Regular profit/(loss) after tax attributable to members	180,139	15,123	(9,989)	4,570	7,390	(34,828)	162,405
Profit/(loss) before income tax includes the following items:							
Interest revenue	43,803	230	11	163	109	-	44,316
Interest (expense)	(1,595)	(1)	(825)	-	(642)	-	(3,063)
Depreciation and amortisation (expense)	(2,267)	(61,181)	(16,675)	(16)	(104)	-	(80,243)
Impairment (expense)/reversal	42,189	(79,880)	(86,110)	-	-	-	(123,801)
Share of results from equity accounted associates	90,122	-	(249)	-	3,156	2,050	95,079*

<sup>\*</sup> The regular profit after tax for 2015 has been restated by transferring expenses of \$5.956 million from regular profit to non-regular items following a reallocation by an Associated Entity.

#### 3. Segment Information (continued)

#### b) Analysis of non-regular items excluded from segment results

				Attributable to:			
	Before tax	Tax	After tax	Non-controlling interest	Members		
Year ended 31 July 2016	\$'000	\$'000	\$'000	\$'000	\$'000		
Gain on disposal of equity investments	16,501	(4,788)	11,713	-	11,713		
oss on initial recognition of an associate	(1,682)	-	(1,682)	-	(1,682)		
Sain on deemed disposal of associates	118,850	(35,532)	83,318	-	83,318		
Sain on disposal of associate	2,127	(638)	1,489	-	1,489		
mpairment (expense) of assets	(116,539)	43,627	(72,912)	(11,009)	(61,903)		
hare of significant (expenses) from associate entities	(29,834)	-	(29,834)	-	(29,834)		
referred tax recognised on equity accounted associate entities	-	(20,900)	(20,900)	-	(20,900)		
cquisition fees	(45,604)	13,681	(31,923)	(12,881)	(19,042)		
and access compensation	5,000	-	5,000	2,018	2,982		
ignificant tax items	-	6,413	6,413	-	6,413		
Other	(469)	114	(355)	<u>-</u>	(355)		
otal non-regular items	(51,650)	1,977	(49,673)	(21,872)	(27,801)		

				Attributable t	to:
Year ended 31 July 2015	Before tax \$'000	Tax \$'000	After tax \$'000	Non-controlling interest \$'000	Members \$'000
Gain on disposal of equity investments	3,408	(534)	2,874	464	2,410
Gain on deemed disposal of associates Impairment reversal on equity accounted associate	2,076 72,947	(626) -	1,450 72,947	-	1,450 72,947
Impairment (expense) of assets	(196,748)	49,960	(146,788)	(30,805)	(115,983)
Share of significant (expenses) from associate entities	(23,391)	-	(23,391)	-	(23,391)
Deferred tax recognised on equity accounted associate entities	-	(13,902)	(13,902)	-	(13,902)
Restructuring costs	(1,291)	74	(1,217)	-	(1,217)
Consulting and legal costs	(325)	98	(227)	-	(227)
Other	(1,162)	-	(1,162)	-	(1,162)
Total non-regular items	(144,486)	35,070	(109,416)	(30,341)	(79,075)

#### 4. Profit for the year

4. Front for the year		
(i) Profit before income tax expense includes the following:		
	2016	2015
	\$'000	\$'000
(a) Revenue	7	7
Sales revenue	560,426	567,956
Dividend and distribution revenue	28,398	25,491
Interest revenue	23,448	44,316
Rental revenue	5,973	2,695
Other	2,416	1,146
	620,661	641,604
(b) Other income Gain on sale of investment properties	-	4,991
Gains on deemed disposal of equity accounted associates	118,850	2,076
Gain on disposal of equity accounted associate	2,127	-
Loss on initial recognition of an associate	(1,682)	-
Gain/(Loss) on investments fair valued through profit or loss	5,140	(6,018)
Gain on sale of long term equity investments	16,501	5,543
Land access compensation	5,000	-
(Loss) on disposal of unlisted investment	-	(2,135)
Other	(34)	47
<u> </u>	145,902	4,504
(c) Expenses Impairment (expense)/reversal on equity accounted		
associates (1)	(7,554)	72,947
(Impairment) of long term equity investments (2)	(17,912)	(25,697)
(Impairment) of oil producing and exploration assets (3)	(28,146)	(51,456)
(Impairment) of goodwill		(4,157)
(		(24.257)

Impairment (expense)/reversal on equity accounted		
associates (1)	(7 <i>,</i> 554)	72,947
(Impairment) of long term equity investments (2)	(17,912)	(25,697)
(Impairment) of oil producing and exploration assets (3)	(28,146)	(51,456)
(Impairment) of goodwill	-	(4,157)
(Impairment) of non-current assets - coal to liquids facility	-	(24,267)
(Impairment) of copper mining and exploration assets (4)	(53,392)	(83,021)
(Impairment) of other assets	(9,535)	(8,150)
Net impairment (expense)	(116,539)	(123,801)

#### (1) Impairment (expense)/reversal on equity accounted associates

The recoverable amount of investments in equity accounted associates has been assessed as at 31 July 2016. Where the carrying values of the investments exceeded the recoverable amounts, the investment has been impaired. At each reporting date, an assessment is be made as to whether there are any circumstances that would indicate that the impairment recognised has decreased or no longer exists. Where evidence supports a reduction in the impairment, the impairment expense may be reversed through the income statement. During the year ended 31 July 2016, an impairment expense of \$7.55 million has been recognised on the investment in TPI Enterprises Limited. In the prior year previously recognised impairment on the investment in Australian Pharmaceutical Industries Limited was reversed by \$72.95 million.

#### Washington H. Soul Pattinson and Company Limited Year ended 31 July 2016

#### **Notes to the Consolidated Financial Statements**

#### 4. Profit for the year (continued)

#### (i) Profit before income tax expense (continued)

#### (2) Impairment of long term equity investments

During the year ended 31 July 2016, there were significant decreases in the share prices of certain listed equity investments held by the Group. In accordance with AASB 139, a 'prolonged decline in the fair value of an investment in an equity instrument below its cost is objective evidence of impairment'. Where a long term equity investment's market last sale price is lower than the original cost, and the investment is considered by management to be 'impaired', the Group has recognised an impairment expense in respect of these investments. Impairments were recognised by WHSP (\$12.93 million) and New Hope Corporation Limited (\$4.98 million). An impairment recognised for a long term equity investment is prohibited from being reversed through profit and loss. Any future increments in the last sale price of these investments will be recognised as a fair value increment in the asset revaluation reserve. The impairment loss after tax impacted the result attributable to members by \$12.02 million.

#### (3) Impairment of goodwill and oil producing and exploration assets

During the year ended 31 July 2016, New Hope Corporation Limited determined that due to the continued significant decline in global oil prices indicated the carrying value of certain oil producing and exploration assets were impaired.

New Hope Corporation Limited classified its Cooper Basin assets as separate cash generating units (CGU) on a per field basis and has measured the recoverable amount of each CGU using the Fair value less cost of disposal method with all fair value measurements categorised as level 3 in the fair value hierarchy. The impairment loss on oil producing and exploration assets was \$28.15 million (2015: \$51.46 million). The impairment loss after tax impacted the result attributable to members by \$13.28 million.

#### (4) Impairment of non-current assets - copper assets

As a result of continued and significant declines in the global copper price, the Group has determined that the carrying values of certain mining and exploration assets were no longer recoverable. An impairment loss on these assets of \$53.39 million (2015: \$83.02 million) was recognised during the period. These impairment losses after tax impacted the result attributable to members by \$22.37 million (2015: \$58.11 million).

2,864

2,502

(15,469)

2,062

902

3,749

(673)

986

(14,622)

(16,951)

#### **Notes to the Consolidated Financial Statements**

Net effect of New Hope Corporation Limited's Petroleum

Tax (benefit) on the carrying value of equity accounted

#### 4. Profit for the year (continued)

, , ,		
(ii) Tax expense/(benefit)		
	2016	2015
	\$'000	\$'000
Reconciliation of prima facie tax expense to income tax expense/(benefit):		
Profit before income tax	130,361	58,603
Income tax expense calculated at 30%	39,108	17,581
Tax effect of amounts which are not deductible (taxable) in calculating taxable income:		
Sale of long term equity investments	(172)	(345)
Impairment (benefit)	(11,235)	(13,662)
Franking credits received (excluding controlled and	, , ,	, , ,
associate entities)	(11,379)	(9,965)
Tax effect of entities entering into the WHSP tax Group	(7,379)	-
Deferred tax asset not recognised on current year net		

The tax effective rates are as follows: 0.7% (29%)

#### 5. Dividends

associates

Other

resource rent tax benefit

Income tax expense/(benefit)

		\$'000	Amount per security CPS	Franking per security CPS
Final dividend 2016	Final dividend not recognised in retained profits, to be paid on 12 December 2016	74,213	31.0	31.0
	Previous corresponding year, paid on			
	7 December 2015	71,819	30.0	30.0
Interim dividend	Interim dividend paid on 12 May 2016	50,273	21.0	21.0
	Previous corresponding year, paid on 14 May 2015	47,879	20.0	20.0

No dividend reinvestment plans were in operation during the reporting period.

Total number of ordinary shares on issue at the end of the reporting period was 239,395,320 (2015: 239,395,320).

#### Washington H. Soul Pattinson and Company Limited Year ended 31 July 2016

#### **Notes to the Consolidated Financial Statements**

#### 6. Controlled entities acquired or disposed

#### (i) Acquisitions during the year

#### Summary of acquisition – New Hope Bengalla joint venture

On 1 March 2016, a subsidiary of Washington H. Soul Pattinson and Company Limited, New Hope Corporation Limited, acquired a 40% interest in the Bengalla Joint Venture, a coal mining and extraction operation producing thermal coal in the Hunter Valley, New South Wales.

The Joint Venture is accounted for as a joint operation, whereby the Group recognises its direct right to the assets, liabilities, revenue and expenses of the joint operation and its share of any jointly held or incurred assets, liabilities, revenues and expenses. These have been incorporated in the financial statements under the appropriate headings.

	2016 \$'000
	,
Purchase Consideration	
Cash Paid – Current Year	850,796
Purchase price adjustment receivable	(1,668)
Total Purchase Consideration	849,128
The fair value of assets and liabilities recognised as a result of the acquisition are as follows:	4.749
Cash	4,748
Receivables	15,079
Inventories	12,464
Property, plant and equipment	829,532
Intangibles	41,500
Accounts payables and accruals	(18,386)
Provisions	(35,809)
Net assets acquired	849,128

#### Revenue and profit contribution

The acquired business contributed revenue of \$97.41 million and profit before tax since acquisition of \$5.04 million (i.e before non-regulars) to New Hope Corporation Limited for the period 1 March 2016 to 31 July 2016. Due to the variability in key market factors and operational variations it is considered impractical to discuss an estimated revenue and profit/(loss) assuming the acquisition had occurred 1 August 2015. The anticipated increase in production and sales tonnes annually are 3.36 million tonnes.

Purchase Consideration Outflow of cash to acquire subsidiary, net of cash acquired	2016 \$'000
Total cash consideration	850,796
Less: Cash balance acquired	(4,748)
Outflow of cash – investing activities	846,048

#### Summary of acquisition – Oil producing assets business

During the year, a subsidiary of Washington H. Soul Pattinson and Company Limited, New Hope Corporation Limited acquired a business constituting the Moonie oil producing and exploration fields and also the unowned 40% joint operation interest in the Utopia oil production and exploration fields. These transactions constitute a business combination. The acquisitions resulted in cash outflows of \$3.482 million for the acquisition of oil producing assets and assumption of rehabilitation related provisions.

#### Washington H. Soul Pattinson and Company Limited Year ended 31 July 2016

#### **Notes to the Consolidated Financial Statements**

- 6. Controlled entities acquired or disposed (continued)
- (ii) Controlled entities disposed of during the year

No controlled entities were disposed of during the year ended 31 July 2016.

#### 7. Equity accounted associates

Name of associated entity		rcentage of alance date*	Contribution to Group net profit for the year **					Fair value of listed investments***		
	July 2016	July 2016 July 2015		2016			2015			July 2015
				Non-			Non-		1	
			Regular	regular	Total	Regular	regular	Total		
Associates – held by WHSP	%	%	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Apex Healthcare Berhad	30.3	30.3	3,417	-	3,417	3,381	-	3,381	45,248	55,364
Australian Pharmaceutical Industries Limited (ii)	24.6	24.6	11,611	(600)	11,011	9,186	2,118	11,304	230,813	191,142
BKI Investment Company Limited (ii)	10.3	11.1	4,524	-	4,524	4,777	-	4,777	100,668	108,371
Brickworks Limited (ii)	44.1	44.2	38,841	(29,211)	9,630	29,089	(9,558)	19,531	986,646	978,113
Clover Corporation Limited	28.6	28.6	632	-	632	3	-	3	19,336	8,017
Rum Jungle Resources Limited (iii)	38.3	-	-	-	-	-	-	-	8,486	-
Ruralco Holdings Limited (ii)	20.1	20.3	3,787	(1,572)	2,215	3,735	(473)	3,262	52,947	60,921
TPG Telecom Limited (i)	25.2	26.9	91,825	5,699	97,524	66,201^	(5,956)^	60,245	2,737,949	2,029,441
TPI Enterprises Limited	19.4	19.4	(3,128)	(1,631)	(4,759)	(2,585)	(1,779)	(4,364)	28,898	n/a
Associates – held by controlled entities	n/a	n/a	829	(2,520)	(1,691)	4,683	(7,743)	(3,060)	n/a	n/a
Share of results from equity accounted associat			452 220	(20.025)	422 502	440.470	(22, 204)	05.070		
gain on deemed disposals and impairment reve	ersal		152,338	(29,835)	122,503	118,470	(23,391)	95,079	ļ	
Gain on deemed disposal of associates (refer note	4(i))									
TPG Telecom Limited			-	81,760	81,760	-	-	-		
Other equity accounted associates			-	1,558	1,558	-	1,450	1,450		
Impairment (expense)/ reversal of investment in	n associates (re	fer note 4(i))					72.047	72.047		
- Australian Pharmaceutical Industries Limited			-	-	-	-	72,947	72,947		
- TPI Enterprises Limited			-	(7,554)	(7 <i>,</i> 554)	-	-	-	^ Results	have been
Total deemed disposal of associates/ impairme	ent reversal of	associates	-	75,764	75,764	-	74,397	74,397	restated by expenses of \$	transferring 5.956 million
Share of results, gain on deemed disposals of a									from regular p	
and impairment reversal from equity accounted associates		152,338	45,929	198,267	118,470	51,006	169,476	regular items.		

<sup>\*</sup> The percentage holding represents the Group's total holding in each Associate.

<sup>\*\*</sup> Contribution to Group net profit represents the amount included in profit after tax before non-controlling interest.

<sup>\*\*\*</sup> Fair value of listed investments represents the last sale price of listed associates at balance date. These investments are subject to capital gains tax and other transaction costs.

### Washington H. Soul Pattinson and Company Limited For the year ended 31 July 2016

#### **Notes to the Consolidated Financial Statements**

#### 7. Equity accounted associates (continued)

#### **Details of investments and result in associates**

(i) During the year, TPG Telecom Limited issued shares to new and existing shareholders as follows:

- Issued shares to iiNet shareholders;
- Issued shares to new and existing shareholders to institutional shareholders (Placement); and
- Issued shares to retail shareholders through the (Share purchase plan). Washington H. Soul Pattinson and Company Limited (WHSP) only participated in the share purchase plan.

As a result of the issue of shares to iiNet shareholders, the institutional placement and the share purchase plan:

- WHSP's shareholding in TPG Telecom Limited decreased from 26.88% (July 2015) to 25.15%; and
- WHSP recognised a gain on deemed disposal after tax of \$81.76 million.

(ii) The following associates issued shares by way of a dividend reinvestment plan, employee share scheme or capital raising:

- Australian Pharmaceutical Industries Limited
- BKI Investment Company Limited
- Brickworks Limited
- Ruralco Holdings Limited;

WHSP did not participate in the above share issues. As a result there has been a change in the Group's holding in each of these investments.

(iii) During the year, WHSP participated and underwrote Rum Jungle Resources Limited's renounceable rights issue. This resulted in WHSP's holding increasing to 38.3% and the investment is now classified as an equity accounted associate. Total consideration for WHSP's participation and underwriting of the renounceable rights issue was \$6.3 million.

During the year, an associate of Washington H. Soul Pattinson and Company Limited, Supercorp Pty Limited was disposed of for an after tax profit of \$1.49 million.

#### 8. Fair value measurement

The fair value of certain assets and liabilities must be estimated for recognition and measurement or for disclosure purposes.

Investments in associates are equity accounted in accordance with AASB 128 *Investments in Associates and Joint Ventures* and accordingly are not recognised at fair value in the Consolidated statement of financial position. Details of the fair values of listed equity accounted associates are set out in note 7.

#### Fair value hierarchy

Judgements and estimates are made in determining the fair values of assets and liabilities. To provide an indication of the reliability of the inputs used in determining fair value, the Group categorises each asset and liability into one of the following three levels as prescribed by accounting standards:

#### 8. Fair value measurement (continued)

Level 1: Fair value is determined by reference to quoted prices (unadjusted) in active markets for identical assets or liabilities as at the end of the reporting period.

Level 2: Fair value is determined by using valuation techniques incorporating observable market data inputs.

Level 3: Fair value is determined by using valuation techniques that rely on inputs that are not based on observable market data.

#### Fair value measurements

The following table presents the Group's assets and liabilities measured and recognised at fair value as at 31 July 2016 and 31 July 2015.

As at 31 July 2016	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
Financial assets Trading equities Long term equity investments Other financial assets	15,459 585,700 -	-	16,146 3 11,837	31,605 585,703 11,837
Derivatives - Foreign exchange hedge  Non-financial assets  Investment properties	-	2,313 -	- 92,932	2,313 92,932
Total assets	601,159	2,313	120,918	724,390
Financial liabilities  Derivatives – Interest rate swap  Total liabilities	<u>-</u>	167 167	<u>-</u>	167 167
As at 31 July 2015				
Financial assets Trading equities Long term equity investments Other financial assets	12,956 615,642 -	- - -	8,344 3 5,425	21,300 615,645 5,425
Non-financial assets Investment properties Total assets	628,598	-	20,720 34,492	20,720 663,090
Financial liabilities Derivatives - Foreign exchange hedge Total liabilities	<u>-</u>	23,144 23,144	<u>-</u>	23,144 23,144

#### 9. Contingent liabilities

There are no other material changes to contingent liabilities of the Group since 31 July 2015.

## Washington H. Soul Pattinson and Company Limited For the year ended 31 July 2016

#### **Notes to the Consolidated Financial Statements**

#### 10. Events occurring after the balance date

Other than declared in this report, the Directors are not aware of any other events subsequent to balance date that would materially affect the full year financial report.

#### 11. Other significant information

Please refer to the Chairman's Review and Review of Group Entities contained in this report.

#### 12. Audit

This report is based on financial statements that are in the process of being audited.